



Archived at the Flinders Academic Commons:
<http://hdl.handle.net/2328/27231>

This is a scan of a document number DUN/Speeches/3207
in the Dunstan Collection, Special Collections, Flinders University Library.
<http://www.flinders.edu.au/library/info/collections/special/dunstan/>

Title:

Address at Commonwealth Club Luncheon

Please acknowledge the source as:
Dunstan Collection, Flinders University Library.
Identifier: DUN/Speeches/3207

© Copyright Estate Donald Allan Dunstan

3207 / 546
ADDRESS BY THE HON. THE PREMIER, MR. D.A. DUNSTAN, Q.C., M.P.
AT THE COMMONWEALTH CLUB LUNCHEON, 27TH JULY, 1967.

MR. PRESIDENT, ETC. :

FIRST OF ALL, I WOULD LIKE TO EXPRESS MY THANKS TO THE COMMONWEALTH CLUB OF ADELAIDE FOR THE HONOUR THEY HAVE DONE ME IN INVITING ME TO BE GUEST SPEAKER AT THIS LUNCHEON. I RECOGNIZE THAT THE GENERAL POLICY OF THE CLUB IS TO HAVE EMINENT VISITORS TO THE STATE AS GUEST SPEAKERS, AND I VERY MUCH APPRECIATE THE COURTESY OF THE CLUB IN INVITING ME, AS A SOUTH AUSTRALIAN, TO BE GUEST SPEAKER ON THIS OCCASION.

THIS AFTERNOON I WANT TO SPEAK TO YOU ABOUT FUTURE DEVELOPMENT OF SOUTH AUSTRALIA. WE ALL KNOW THAT SOUTH AUSTRALIA DEVELOPED AS A STATE WHOSE ECONOMY WAS LARGELY BASED ON PRIMARY PRODUCTION. FROM THE EARLIEST DAYS, HOWEVER, SOME SKILLED ARTISANS WERE HERE AND THE STATE WAS ABLE TO PROVIDE A SMALL AMOUNT OF SECONDARY INDUSTRY OF A HIGHLY SKILLED NATURE.

PAGE 2.

SINCE THE WAR YEARS, WHEN WE GOT A BOOST TO OUR SECONDARY INDUSTRY PRODUCTION THROUGH THE PLACING OF LARGE MUNITIONS PLANTS HERE, A RAPID CHANGE HAS TAKEN PLACE, AND TODAY THE VALUE OF SECONDARY PRODUCTION CONSIDERABLY EXCEEDS THAT OF PRIMARY PRODUCTION IN THE STATE. THIS PROVIDES FOR A GREATER STABILITY IN OUR ECONOMY, AND IT IS CLEAR THAT MUCH OF THE FUTURE DEVELOPMENT OF THIS STATE MUST BE BASED ON SECONDARY INDUSTRY. UNLIKE SOME OF THE OTHER STATES, IN SOUTH AUSTRALIA WE NO LONGER HAVE LARGE AREAS OF LAND AVAILABLE WHICH ARE SUITABLE FOR FURTHER PRIMARY PRODUCTION. WHILST THE GOVERNMENT WILL MAKE EVERY EFFORT THROUGH THE SERVICES PROVIDED BY THE DEPARTMENT OF AGRICULTURE TO CONTINUALLY RAISE THE OUTPUT OF PRIMARY PRODUCTION THROUGH ADVANCED METHODS OF LAND HUSBANDRY, THE LAND AVAILABLE FOR FURTHER PRIMARY PRODUCTION IS LIMITED.

FOR SOME TIME NOW, THE STATE HAS MADE RAPID DEVELOPMENT

IN THE ESTABLISHMENT OF INDUSTRY EQUAL TO ABOUT THE AVERAGE RATE OF GROWTH IN AUSTRALIA OVER THE PERIOD SINCE THE WAR. HOWEVER, THE SECONDARY INDUSTRY GROWTH HAS MAINLY BEEN IN THE PRODUCTION OF CONSUMER DURABLES, PARTICULARLY MOTOR CARS AND HOME APPLIANCES, AND AS OUR ECONOMY RELIES VERY HEAVILY UPON SECONDARY INDUSTRY PRODUCTION IN THESE AREAS, IT IS VULNERABLE TO FLUCTUATIONS IN THE GENERAL STATE OF THE ECONOMY IN THE EASTERN STATES SINCE THE MAJORITY OF PRODUCTION IN CONSUMER DURABLES FINDS ITS MARKET IN THE EASTERN STATES AND IS NOT EXPORTED OVERSEAS.

DURING THE PERIOD OF THE LATE 1950's AND THE EARLY YEARS OF THIS DECADE, ALL OTHER STATES IN AUSTRALIA RECOGNIZING THE NEED TO COMPETE FOR INVESTMENT AND DEVELOPMENT, SET UP FULLY STAFFED INDUSTRIAL DEVELOPMENT DEPARTMENTS SO THAT FEASIBLE PROJECTS FOR DEVELOPMENT IN THEIR STATES COULD BE SOLD TO INVESTORS WHO WOULD BE ATTRACTED TO PROVIDE TECHNOLOGICAL

DEVELOPMENT WITHIN THE STATE. THIS DID NOT HAPPEN IN SOUTH AUSTRALIA, AND WHEN THE LABOR GOVERNMENT TOOK OFFICE, FOR THE FIRST TIME THERE WAS CREATED A DEPARTMENT SPECIFICALLY CONCERNED WITH DEVELOPMENT. IT WAS IMPORTANT THAT WE DID NOT ALLOW TO TAKE PLACE WHAT HAD PREVIOUSLY OCCURRED ON SOME OCCASIONS, THAT PROPOSALS FOR LARGE-SCALE SCHEMES OF DEVELOPMENT HAD BEEN INADEQUATELY RESEARCHED AND CONSEQUENTLY FAILED TO MATERIALIZE.

WITH THE DEVELOPMENT OF WESTERN AUSTRALIA, WE ARE IDEALLY SITUATED, BECAUSE OF OUR CENTRAL LOCATION IN THE COMMONWEALTH, TO SERVE THE FUTURE NATIONAL MARKET BOTH EAST AND WEST, AND THEREFORE THE GOVERNMENT WILL PROMOTE THE STATE AS ONE WHICH MUST BE OF VITAL INTEREST TO AUSTRALIA'S COMMERCIAL AND INDUSTRIAL MANAGERMENTS IN THEIR FUTURE EXPANSION.

IT WILL BE IMPORTANT THAT WE DIVERSIFY SOUTH AUSTRALIA'S INDUSTRY SO THAT WE ARE NOT IN FUTURE AS VULNERABLE TO EASTERN

STATES MARKETS FLUCTUATIONS AS WE NOW ARE, AND IT IS IMPORTANT FOR OUR DEVELOPMENT THAT WE HAVE A CONCENTRATION IN SOUTH AUSTRALIA OF THE SKILL INDUSTRIES. THIS IS A STATE WHICH IS IDEALLY SITUATED TO THE KIND OF TECHNOLOGICAL DEVELOPMENT AND CONSEQUENT EXPORT PRODUCTION WHICH HAS BEEN THE PATTERN IN CERTAIN COUNTRIES IN EUROPE AND THE MEDITERRANEAN, PARTICULARLY, FOR INSTANCE, SWEDEN, SWITZERLAND AND ISRAEL, WHO, WITH LIMITED NATURAL RESOURCES, HAVE NEVERTHELESS PROVIDED PRODUCTS OF SUCH HIGH QUALITY, CRAFTSMANSHIP AND DESIGN, THAT THEY HAVE LED THE WORLD. IN CERTAIN AREAS, SOUTH AUSTRALIA IS ALREADY BEGINNING TO DO THIS. WE HAVE ALWAYS HAD A HIGH DEGREE OF TECHNICAL KNOW-HOW HERE. WE HAVE GOOD RESEARCH FACILITIES ESTABLISHED IN MANY AREAS, PARTICULARLY, FOR INSTANCE, IN AGRICULTURAL RESEARCH, IN THE MINERAL DEVELOPMENT LABORATORIES, AND IN THE INSTITUTE OF TECHNOLOGY, BUT WE MUST BUILD ON THIS BASIS TO ENSURE THAT THERE IS ADEQUATE APPLIED INDUSTRIAL RESEARCH TO MAKE THIS THE CENTRE OF IMPORTANT TECHNOLOGICAL DEVELOPMENT IN

THE COMMONWEALTH.

IN CONNECTION WITH OUR PROGRAMME FOR FUTURE DEVELOPMENT, I HAVE ALREADY ANNOUNCED CERTAIN DECISIONS SINCE I TOOK OFFICE AS PREMIER. I REFER PARTICULARLY TO THE APPOINTMENT OF A DIRECTOR OF INDUSTRIAL DEVELOPMENT. THE STATE IS INDEED FORTUNATE TO HAVE SECURED THE SERVICES OF SUCH AN OUTSTANDINGLY WELL QUALIFIED AND EXPERIENCED INDUSTRIALIST AS MR. DONALD CURRIE WHO WILL TAKE UP THESE IMPORTANT DUTIES NEXT MONTH. I HAVE ALSO ANNOUNCED PROPOSALS FOR GOVERNMENT SUPPORT FOR AN INDUSTRIAL DESIGN CENTRE IN THIS STATE. THIS, I FEEL SURE, WILL DO MUCH TO ASSIST INDUSTRY TO PROMOTE ITS ACTIVITIES BY HAVING AVAILABLE TO IT THE BEST KNOWLEDGE AND SKILL THAT CAN BE PROVIDED THROUGH SUCH A CENTRE. I HAVE ALSO ANNOUNCED THAT THE DEPARTMENT OF INDUSTRIAL DEVELOPMENT WILL SEEK TO PROMOTE THE ESTABLISHMENT OF AN INDUSTRIAL RESEARCH FOUNDATION WHICH WILL ENSURE ADEQUATE APPLIED INDUSTRIAL RESEARCH OF A GENERAL

NATURE AND PROVIDE FACILITIES FOR APPLIED RESEARCH WHICH WILL BE OF ASSISTANCE TO EXISTING INDUSTRY IN SOUTH AUSTRALIA. OVERSEAS VISITORS TO THIS COUNTRY HAVE POINTED TO THE WOEFUL LACK OF INDUSTRIAL RESEARCH IN THIS COUNTRY AND THAT INDUSTRIAL RESEARCH GENERALLY IS AT A MUCH LOWER LEVEL THAN THAT OF COUNTRIES COMPARABLY DEVELOPED. WE MUST REMEDY THAT HERE.

THE PROVING OF NATURAL GAS DEPOSITS IN THE NORTH EAST OF THE STATE HAS BEEN A FEATURE WHICH I BELIEVE WILL MARK THE COMMENCEMENT OF A NEW ERA OF INDUSTRIAL ACTIVITY IN SOUTH AUSTRALIA. THE GOVERNMENT HAS MADE MUCH PROGRESS IN THE WORK NECESSARY TO ENABLE THE USE OF THIS IMPORTANT NATURAL RESOURCE. ARRANGEMENTS BENEFICIAL TO THE STATE WERE COMPLETED WITH THE COMMONWEALTH GOVERNMENT BY MY PREDECESSOR TO ENABLE THE PROVISION OF FINANCE FOR THE CONSTRUCTION OF A PIPELINE TO CONVEY THE NATURAL GAS FROM THE FIELD TO THE ADELAIDE METROPOLITAN AREA. A STATUTORY COMMISSION HAS BEEN APPOINTED AND COMMENCED WORK TO

PAGE 8.

CONSTRUCT THIS PIPELINE. LONG AND DETAILED NEGOTIATIONS HAVE BEEN CARRIED OUT WITH THE PRODUCERS. THOSE NEGOTIATIONS ARE PRACTICALLY COMPLETED AND I ANTICIPATE THAT WITHIN A VERY SHORT TIME INDEED I WILL BE ABLE TO ANNOUNCE THE COMPLETION OF A CONTRACT WHICH WILL ENSURE THE PROVISION OF NATURAL GAS AS A FUEL TO THE ELECTRICITY TRUST AT A PRICE BETTER THAN THAT OF FUEL OIL. THIS WILL ENSURE THE MAINTENANCE OF CHEAP ELECTRICITY IN SOUTH AUSTRALIA AND AT THE SAME TIME PROVIDE FOR THE PIPELINE, THE MAJOR USER NEEDED TO ENSURE THAT THE PIPELINE PROJECT IS ECONOMICALLY VIABLE IN ITS EARLY STAGES. THIS WILL MEAN THAT WE WILL BE ABLE TO HAVE NATURAL GAS IN ADELAIDE AVAILABLE FOR INDUSTRIAL USERS BY MID 1969, AND AT A PRICE SIGNIFICANTLY LOWER THAN THE PRICE TO INDUSTRIAL CONSUMERS WHICH WILL BE CHARGED IN VICTORIA FOR NATURAL GAS.

APART FROM THE IMPORTANT ASPECT OF PROVIDING A LOCAL SOURCE OF FUEL FOR POWER PRODUCTION IN SOUTH AUSTRALIA, THIS NATURAL GAS WILL PROVIDE THE RAW MATERIALS FOR ADDITIONAL INDUSTRIES WHICH WITHOUT NATURAL GAS SOUTH AUSTRALIA COULD NOT HAVE CONTEMPLATED. OVERSEAS ORGANIZATIONS HAVE ALREADY SHOWN AN ACTIVE INTEREST IN THE ESTABLISHMENT OF NEW ENTERPRISES IN SOUTH AUSTRALIA BASED ON THE UTILIZATION OF NATURAL GAS.

I MENTIONED EARLIER THE STABILITY WHICH THE STATE ENJOYS AS A RESULT OF OUR BALANCED ECONOMY. HOWEVER, STABILITY IS ATTAINED NOT ONLY THROUGH THE ECONOMY BUT BECAUSE OF A NUMBER OF FACTORS WHICH ARE OF PARTICULAR INTEREST AND IMPORTANCE TO INVESTORS AND INDUSTRIALISTS ANXIOUS TO PROMOTE THEIR OWN PARTICULAR ENTERPRISE.

THE EXCELLENT EMPLOYER-EMPLOYEE RELATIONSHIP WHICH EXISTS IN SOUTH AUSTRALIA IS SOMETHING OF WHICH THE STATE CAN BE

PAGE 10.

JUSTLY PROUD. I PAY A TRIBUTE TODAY TO THE ENLIGHTENED OUTLOOK OF BOTH MANAGEMENT AND EMPLOYEE ORGANIZATIONS WORKING IN CO-OPERATION WITH A PROGRESSIVE GOVERNMENT. BECAUSE OF THIS, SOUTH AUSTRALIA HAS A REMARKABLE RECORD IN RELATION TO TIME LOST THROUGH INDUSTRIAL DISPUTES. IN FACT, IN SOUTH AUSTRALIA, DURING 1966, SIXTY-ONE DAYS PER 1,000 CIVILIAN EMPLOYEES WERE LOST DUE TO DISPUTES IN SOUTH AUSTRALIA COMPARED WITH 276 DAYS IN NEW SOUTH WALES AND AN AUSTRALIAN AVERAGE OF 196 DAYS. ILLUSTRATED IN ANOTHER WAY, SOUTH AUSTRALIA SUFFERED THE SMALL PERCENTAGE OF 2.85 OF THE AUSTRALIAN TOTAL OF MAN DAYS LOST THROUGH INDUSTRIAL DISPUTES DURING 1966. THIS IS AN ACHIEVEMENT OF WHICH THE GOVERNMENT IS VERY PROUD AND OF WHICH MANAGEMENT AND EMPLOYEE ORGANISATIONS ALIKE CAN FEEL JUSTLY PROUD. IT IS EVIDENCE OF THE FACT THAT SOUTH AUSTRALIANS IN ALL WALKS OF LIFE ARE DETERMINED TO GET ON WITH THE JOB, NOT MERELY TO PROMOTE THEIR OWN SECTIONAL INTERESTS, AND TO JOIN WITH

THE GOVERNMENT IN THE DEVELOPMENT OF THE STATE.

I POINT OUT, HOWEVER, THAT INDUSTRIAL STABILITY HAS ONLY BEEN MAINTAINED BECAUSE WORKING PEOPLE IN SOUTH AUSTRALIA FOR LONG DEPRIVED OF BENEFITS AVAILABLE ELSEWHERE, HAVE BEEN ABLE TO GET MARGINAL IMPROVEMENTS IN THEIR CONDITIONS IN THE LAST TWO YEARS WHICH HAVE LED TO THEIR BEING SATISFIED WITH THE GENERAL CONDITIONS UNDER WHICH THEY ARE WORKING. WHILE IT IS IMPORTANT FOR US TO MAINTAIN A LOW-COST STRUCTURE, IT IS ALSO IMPORTANT TO SEE THAT THE WORK FORCE IN SOUTH AUSTRALIA IS SATISFIED AND STABLE, UNDER CONDITIONS WHICH ARE REASONABLE AND COMPARABLE WITH THOSE ELSEWHERE IN THE COUNTRY.

ANOTHER IMPORTANT FEATURE WHICH WILL ASSIST OUR FUTURE DEVELOPMENT IS THE FACT THAT CONTRARY TO STATEMENTS MADE FROM TIME TO TIME IN VARIOUS PLACES, THE GOVERNMENT OF THIS STATE HAS MAINTAINED A LOW-COST STRUCTURE WITHIN THE STATE. IT IS TRUE THAT IN SOME INSTANCES THE GOVERNMENT HAS BEEN FORCED BY THE

COMMONWEALTH GOVERNMENT'S ATTITUDE TO COMMONWEALTH/STATE FINANCIAL RELATIONS, TO MAKE INCREASES IN CHARGES. ALL STATE GOVERNMENTS HAVE BEEN FORCED INTO THIS POSITION. BUT LET ME MAKE IT PERFECTLY CLEAR THAT THE INCREASED CHARGES THAT HAVE BEEN MADE IN SOUTH AUSTRALIA OVER THE LAST TWO AND A QUARTER YEARS ARE LOWER THAN GOVERNMENTS IN THE OTHER STATES OF AUSTRALIA HAVE FOUND IT NECESSARY TO IMPOSE ON THEIR CITIZENS. BECAUSE OF THIS, AND FORWARD PLANNING BY THE GOVERNMENT AND ITS INSTRUMENTALITIES, SOUTH AUSTRALIA IS ABLE TO OFFER FULLY SERVICED INDUSTRIAL SITES AT PRICES MUCH LOWER THAN SIMILAR SITES IN OUR NEIGHBOURING STATES. OUR BUILDING INDUSTRY HAS ALSO BEEN BUILT UP ON A BASIS OF EFFICIENCY WHICH ENABLES THE STATE TO ENJOY A RELATIVELY LOWER BUILDING COST FOR QUALITY STRUCTURES. IN THE RESULT, WE ARE ABLE TO OFFER THE INDUSTRIES SEEKING TO ESTABLISH IN SOUTH AUSTRALIA

LOWER ESTABLISHMENT COSTS THAN ELSEWHERE AND LOWER RUNNING COSTS THAN ELSEWHERE.

AS PREMIER OF THE STATE, I PERSONALLY HAVE ACCEPTED THE RESPONSIBILITY OF ADMINISTERING THE ACTIVITIES OF THE GOVERNMENT ASSOCIATED WITH THE PROMOTION OF INDUSTRIAL DEVELOPMENT. THE GOVERNMENT HAS A POLICY OF ASSISTANCE TO INDUSTRY IN VARIOUS WAYS. WITH THE GOVERNMENT'S FORWARD PLANNING IN CO-OPERATION WITH THE INSTRUMENTALITIES RESPONSIBLE FOR THE PROVISION OF ELECTRICITY AND GAS, WE CAN ASSURE ANY ENTERPRISE CONTEMPLATING ESTABLISHMENT IN SOUTH AUSTRALIA THAT THE PROVISION OF ESSENTIAL SERVICES SUCH AS WATER, SEWERAGE, RAILWAYS AND ROADS, POWER AND GAS, CAN BE READILY MADE AVAILABLE TO THEM.

THE GOVERNMENT, THROUGH THE ACTIVITIES OF THE SOUTH AUSTRALIAN HOUSING TRUST, WILL CONTINUE TO ENSURE HOUSING FOR AN EXPANDING WORK FORCE. THIS, IN MY OPINION, WILL CONTINUE TO BE AN

IMPORTANT FACTOR IN DEVELOPING INDUSTRY IN SOUTH AUSTRALIA, AND IS ONE REASON WHY I UNDERTOOK THE PORTFOLIO OF MINISTER OF HOUSING IN CONJUNCTION WITH MY RESPONSIBILITIES AS PREMIER.

THE GOVERNMENT RECOGNIZED THE IMPORTANT PART THAT TECHNICAL EDUCATION AND TRAINING PROVIDES IN THE ATTRACTION OF INDUSTRY TO THE STATE. MY COLLEAGUE, THE MINISTER OF EDUCATION, AND I, TOGETHER WITH OTHER MEMBERS OF THE CABINET, HAVE DEVOTED MUCH TIME AND THOUGHT TO ENSURE THE PROVISION OF ADEQUATE FACILITIES FOR TECHNICAL EDUCATION AND TRAINING. THE STATE'S TWO UNIVERSITIES AND ITS INSTITUTE OF TECHNOLOGY ARE OF A STANDARD WHICH COMPARES MORE THAN FAVOURABLY WITH SIMILAR INSTITUTIONS THROUGHOUT THE WORLD. IN FACT OUR PROVISIONS FOR THE TRAINING OF APPRENTICES ARE UNEQUALLED IN AUSTRALIA. I CAN ASSURE YOU THAT THE GOVERNMENT WILL TAKE ALL POSSIBLE STEPS TO MAINTAIN THIS HIGH STANDING SO THAT THE EMPLOYEES IN SOUTH AUSTRALIAN INDUSTRY CAN PROVIDE A STANDARD OF SKILL AND WORKMANSHIP

WHICH WILL MEASURE UP TO WORLD REQUIREMENTS.

IN SPEAKING OF INDUSTRIAL DEVELOPMENT, UNFORTUNATELY IT IS NOT POSSIBLE TO GIVE DETAILS OF NEGOTIATIONS TAKING PLACE WITH THE GOVERNMENT. NATURALLY THESE NEGOTIATIONS CONCERN THE PRIVATE BUSINESS OF THE COMPANIES CONCERNED, AND FOR THAT REASON IT IS IMPOSSIBLE FOR ME TO GIVE YOU DETAILED INFORMATION OF INDUSTRIES THAT ARE LIKELY TO ESTABLISH IN SOUTH AUSTRALIA IN THE NEAR FUTURE. WITHOUT BREACHING ANY CONFIDENCE, HOWEVER, I CAN SAY THAT THE PREMIER'S DEPARTMENT HAS IN HAND CERTAIN NEGOTIATIONS WHICH IF CARRIED TO A SUCCESSFUL CONCLUSION WILL BE OF VITAL IMPORTANCE TO OUR FUTURE INDUSTRIAL DEVELOPMENT. AS PREMIER OF THE STATE, I DO NOT PROPOSE EVER TO MAKE DETAILED ANNOUNCEMENTS OF INDUSTRIES WHICH MIGHT ESTABLISH IN THE STATE, BUT WILL ONLY DO SO WHEN FIRM DECISIONS HAVE BEEN REACHED BY THE ENTERPRISES CONCERNED AND PLANS HAVE BEEN COMPLETED TO SET UP PRODUCTION WITHIN THE STATE.

PAGE 16.

SINCE THE PREMIER'S DEPARTMENT WAS ESTABLISHED, IT HAS, HOWEVER, HAD THE SATISFACTION OF COMPLETING NEGOTIATIONS FOR SUCH IMPORTANT PROJECTS AS THE MULTI MILLION DOLLAR UNDERTAKING OF CHRYSLER AUSTRALIA LIMITED WHICH IS BEING FINANCED BY CAPITAL FROM THE COMPANY'S ACTIVITIES IN AMERICA, - (A CLEAR INDICATION OF THE CONFIDENCE OF THE AMERICAN INDUSTRIALISTS CONCERNED IN THE FUTURE OF SOUTH AUSTRALIA) - THE NEW FACTORY OF HILLS INDUSTRIES LIMITED AT O'SULLIVAN BEACH WHICH I RECENTLY HAD THE HONOUR TO OPEN; THE FACTORY OF COMALCO INDUSTRIES PTY. LIMITED AT MILE END, AND A NUMBER OF OTHER ACTIVITIES 'THOUGH SMALLER IN MAGNITUDE BUT NEVERTHELESS IMPORTANT IN OUR INDUSTRIAL ACTIVITIES WITHIN THE STATE.

THE PREMIER'S DEPARTMENT HAS ALWAYS ACTED IN CLOSE CO-OPERATION WITH THE SOUTH AUSTRALIAN HOUSING TRUST. THAT CO-OPERATION IS OF VITAL IMPORTANCE IN OUR PROMOTIONAL PLANS.

THE GOVERNMENT RECENTLY MADE ARRANGEMENTS FOR THE GENERAL MANAGER OF THE TRUST, MR. RAMSAY, TO MAKE A VISIT OVERSEAS TO ENABLE HIM TO UNDERTAKE PERSONAL NEGOTIATIONS WITH MANY OVERSEAS ORGANIZATIONS WHICH HAVE SHOWN AN INTEREST IN ESTABLISHING ACTIVITIES IN THIS STATE. I AM PLEASED TO SAY TODAY THAT I HAVE HAD INTERIM REPORTS FROM MR. RAMSAY TO THE EFFECT THAT HE HAS HAD DETAILED DISCUSSIONS WITH A NUMBER OF OVERSEAS ENTERPRISES AND THESE DISCUSSIONS MAY WELL LEAD TO FINAL DECISIONS TO ESTABLISH MANUFACTURING ACTIVITIES IN SOUTH AUSTRALIA. APART FROM A SPECIFIC OVERSEAS VISIT BY AN INDIVIDUAL OFFICER, THE GOVERNMENT IS FORTUNATE IN HAVING A VERY ACTIVE AGENT-GENERAL FOR SOUTH AUSTRALIA IN LONDON. MANY OF YOU PRESENT TODAY KNOW HIM PERSONALLY AND ADMIRE BOTH HIS ENERGY AND ABILITY. APART FROM INTENSIVE PROMOTIONAL WORK IN THE UNITED KINGDOM, MR. MILNE HAS MADE A NUMBER OF VISITS TO EUROPEAN COUNTRIES WITH THE OBJECT OF

ATTRACTING INDUSTRY TO THE STATE. THE GOVERNMENT HAS RE-ORGANIZED THE STAFFING OF THE AGENT-GENERAL'S OFFICE, AS A RESULT OF WHICH A SENIOR OFFICER DEVOTES HIS FULL TIME TOWARDS PROMOTIONAL WORK OF THIS NATURE.

MR. PRESIDENT : I HAVE TOLD YOU IN GENERAL TERMS OF THE GOVERNMENT'S WORK FOR THE FUTURE DEVELOPMENT OF THE STATE. AS PREMIER OF THE STATE AND THE MINISTER PERSONALLY ADMINISTERING THE GOVERNMENT'S ACTIVITIES IN INDUSTRIAL PROMOTION, I GIVE YOU AN ASSURANCE TODAY THAT EVERY EFFORT WILL BE CONTINUED TO PROMOTE THE RAPID GROWTH OF INDUSTRY WITHIN THE STATE. THIS CONTINUED GROWTH CAN, HOWEVER, ONLY BE ACHIEVED WITH THE GOODWILL AND CO-OPERATION OF PRIVATE ENTERPRISE. I AM HAPPY TO SAY THAT SINCE THE PREMIER'S DEPARTMENT WAS ESTABLISHED, THE OFFICERS ENGAGED ON INDUSTRIAL PROMOTION HAVE FORMED VERY HARMONIOUS RELATIONSHIPS WITH INDUSTRY AND COMMERCE NOT ONLY IN SOUTH

AUSTRALIA BUT WITH THE MANAGEMENT OF ENTERPRISES BOTH INTERSTATE AND OVERSEAS, WITH WHOM THEY HAVE NEGOTIATED. THESE GOOD RELATIONSHIPS AND THE INCREASED ACTIVITY WHICH THE GOVERNMENT PLANS FOR INDUSTRIAL PROMOTION WILL, I AM SURE, RESULT IN A SUCCESSFUL PERIOD OF DEVELOPMENT IN THE YEARS AHEAD.

I PLEDGE THE GOVERNMENT'S SUPPORT IN EVERY PRACTICABLE WAY TO ENSURE CONTINUED DEVELOPMENT, AND I SEEK THE CO-OPERATION OF INDUSTRY AND COMMERCE IN THIS STATE WITH THE GOVERNMENT TO ENSURE RAPID DEVELOPMENT TO THE BENEFIT OF THE WHOLE STATE AND ITS CITIZENS.

4
ADDRESS BY THE HON. THE PREMIER, MR. D.A. DUNSTAN, Q.C., M.P.
AT THE COMMONWEALTH CLUB LUNCHEON, 27TH JULY, 1967.

MR. PRESIDENT, ETC. :

FIRST OF ALL, I WOULD LIKE TO EXPRESS MY THANKS TO THE COMMONWEALTH CLUB OF ADELAIDE FOR THE HONOUR THEY HAVE DONE ME IN INVITING ME TO BE GUEST SPEAKER AT THIS LUNCHEON. I RECOGNIZE THAT THE GENERAL POLICY OF THE CLUB IS TO HAVE EMINENT VISITORS TO THE STATE AS GUEST SPEAKERS, AND I VERY MUCH APPRECIATE THE COURTESY OF THE CLUB IN INVITING ME, AS A SOUTH AUSTRALIAN, TO BE GUEST SPEAKER ON THIS OCCASION.

THIS AFTERNOON I WANT TO SPEAK TO YOU ABOUT FUTURE DEVELOPMENT OF SOUTH AUSTRALIA. WE ALL KNOW THAT SOUTH AUSTRALIA DEVELOPED AS A STATE WHOSE ECONOMY WAS LARGELY BASED ON PRIMARY PRODUCTION. FROM THE EARLIEST DAYS, HOWEVER, SOME SKILLED ARTISANS WERE HERE AND THE STATE WAS ABLE TO PROVIDE A SMALL AMOUNT OF SECONDARY INDUSTRY OF A HIGHLY SKILLED NATURE.

PAGE 2.

SINCE THE WAR YEARS, WHEN WE GOT A BOOST TO OUR SECONDARY INDUSTRY PRODUCTION THROUGH THE PLACING OF LARGE MUNITIONS PLANTS HERE, A RAPID CHANGE HAS TAKEN PLACE, AND TODAY THE VALUE OF SECONDARY PRODUCTION CONSIDERABLY EXCEEDS THAT OF PRIMARY PRODUCTION IN THE STATE. THIS PROVIDES FOR A GREATER STABILITY IN OUR ECONOMY, AND IT IS CLEAR THAT MUCH OF THE FUTURE DEVELOPMENT OF THIS STATE MUST BE BASED ON SECONDARY INDUSTRY. UNLIKE SOME OF THE OTHER STATES, IN SOUTH AUSTRALIA WE NO LONGER HAVE LARGE AREAS OF LAND AVAILABLE WHICH ARE SUITABLE FOR FURTHER PRIMARY PRODUCTION. WHILST THE GOVERNMENT WILL MAKE EVERY EFFORT THROUGH THE SERVICES PROVIDED BY THE DEPARTMENT OF AGRICULTURE TO CONTINUALLY RAISE THE OUTPUT OF PRIMARY PRODUCTION THROUGH ADVANCED METHODS OF LAND HUSBANDRY, THE LAND AVAILABLE FOR FURTHER PRIMARY PRODUCTION IS LIMITED.

FOR SOME TIME NOW, THE STATE HAS MADE RAPID DEVELOPMENT

IN THE ESTABLISHMENT OF INDUSTRY EQUAL TO ABOUT THE AVERAGE RATE OF GROWTH IN AUSTRALIA OVER THE PERIOD SINCE THE WAR. HOWEVER, THE SECONDARY INDUSTRY GROWTH HAS MAINLY BEEN IN THE PRODUCTION OF CONSUMER DURABLES, PARTICULARLY MOTOR CARS AND HOME APPLIANCES, AND AS OUR ECONOMY RELIES VERY HEAVILY UPON SECONDARY INDUSTRY PRODUCTION IN THESE AREAS, IT IS VULNERABLE TO FLUCTUATIONS IN THE GENERAL STATE OF THE ECONOMY IN THE EASTERN STATES SINCE THE MAJORITY OF PRODUCTION IN CONSUMER DURABLES FINDS ITS MARKET IN THE EASTERN STATES AND IS NOT EXPORTED OVERSEAS.

DURING THE PERIOD OF THE LATE 1950's AND THE EARLY YEARS OF THIS DECADE, ALL OTHER STATES IN AUSTRALIA RECOGNIZING THE NEED TO COMPETE FOR INVESTMENT AND DEVELOPMENT, SET UP FULLY STAFFED INDUSTRIAL DEVELOPMENT DEPARTMENTS SO THAT FEASIBLE PROJECTS FOR DEVELOPMENT IN THEIR STATES COULD BE SOLD TO INVESTORS WHO WOULD BE ATTRACTED TO PROVIDE TECHNOLOGICAL

DEVELOPMENT WITHIN THE STATE. THIS DID NOT HAPPEN IN SOUTH AUSTRALIA, AND WHEN THE LABOR GOVERNMENT TOOK OFFICE, FOR THE FIRST TIME THERE WAS CREATED A DEPARTMENT SPECIFICALLY CONCERNED WITH DEVELOPMENT. IT WAS IMPORTANT THAT WE DID NOT ALLOW TO TAKE PLACE WHAT HAD PREVIOUSLY OCCURRED ON SOME OCCASIONS, THAT PROPOSALS FOR LARGE-SCALE SCHEMES OF DEVELOPMENT HAD BEEN INADEQUATELY RESEARCHED AND CONSEQUENTLY FAILED TO MATERIALIZE.

WITH THE DEVELOPMENT OF WESTERN AUSTRALIA, WE ARE IDEALLY SITUATED, BECAUSE OF OUR CENTRAL LOCATION IN THE COMMONWEALTH, TO SERVE THE FUTURE NATIONAL MARKET BOTH EAST AND WEST, AND THEREFORE THE GOVERNMENT WILL PROMOTE THE STATE AS ONE WHICH MUST BE OF VITAL INTEREST TO AUSTRALIA'S COMMERCIAL AND INDUSTRIAL MANAGERMENTS IN THEIR FUTURE EXPANSION.

IT WILL BE IMPORTANT THAT WE DIVERSIFY SOUTH AUSTRALIA'S INDUSTRY SO THAT WE ARE NOT IN FUTURE AS VULNERABLE TO EASTERN

STATES MARKETS FLUCTUATIONS AS WE NOW ARE, AND IT IS IMPORTANT FOR OUR DEVELOPMENT THAT WE HAVE A CONCENTRATION IN SOUTH AUSTRALIA OF THE SKILL INDUSTRIES. THIS IS A STATE WHICH IS IDEALLY SITUATED TO THE KIND OF TECHNOLOGICAL DEVELOPMENT AND CONSEQUENT EXPORT PRODUCTION WHICH HAS BEEN THE PATTERN IN CERTAIN COUNTRIES IN EUROPE AND THE MEDITERRANEAN, PARTICULARLY, FOR INSTANCE, SWEDEN, SWITZERLAND AND ISRAEL, WHO, WITH LIMITED NATURAL RESOURCES, HAVE NEVERTHELESS PROVIDED PRODUCTS OF SUCH HIGH QUALITY, CRAFTSMANSHIP AND DESIGN, THAT THEY HAVE LED THE WORLD. IN CERTAIN AREAS, SOUTH AUSTRALIA IS ALREADY BEGINNING TO DO THIS. WE HAVE ALWAYS HAD A HIGH DEGREE OF TECHNICAL KNOW-HOW HERE. WE HAVE GOOD RESEARCH FACILITIES ESTABLISHED IN MANY AREAS, PARTICULARLY, FOR INSTANCE, IN AGRICULTURAL RESEARCH, IN THE MINERAL DEVELOPMENT LABORATORIES, AND IN THE INSTITUTE OF TECHNOLOGY, BUT WE MUST BUILD ON THIS BASIS TO ENSURE THAT THERE IS ADEQUATE APPLIED INDUSTRIAL RESEARCH TO MAKE THIS THE CENTRE OF IMPORTANT TECHNOLOGICAL DEVELOPMENT IN

THE COMMONWEALTH.

IN CONNECTION WITH OUR PROGRAMME FOR FUTURE DEVELOPMENT, I HAVE ALREADY ANNOUNCED CERTAIN DECISIONS SINCE I TOOK OFFICE AS PREMIER. I REFER PARTICULARLY TO THE APPOINTMENT OF A DIRECTOR OF INDUSTRIAL DEVELOPMENT. THE STATE IS INDEED FORTUNATE TO HAVE SECURED THE SERVICES OF SUCH AN OUTSTANDINGLY WELL QUALIFIED AND EXPERIENCED INDUSTRIALIST AS MR. DONALD CURRIE WHO WILL TAKE UP THESE IMPORTANT DUTIES NEXT MONTH. I HAVE ALSO ANNOUNCED PROPOSALS FOR GOVERNMENT SUPPORT FOR AN INDUSTRIAL DESIGN CENTRE IN THIS STATE. THIS, I FEEL SURE, WILL DO MUCH TO ASSIST INDUSTRY TO PROMOTE ITS ACTIVITIES BY HAVING AVAILABLE TO IT THE BEST KNOWLEDGE AND SKILL THAT CAN BE PROVIDED THROUGH SUCH A CENTRE. I HAVE ALSO ANNOUNCED THAT THE DEPARTMENT OF INDUSTRIAL DEVELOPMENT WILL SEEK TO PROMOTE THE ESTABLISHMENT OF AN INDUSTRIAL RESEARCH FOUNDATION WHICH WILL ENSURE ADEQUATE APPLIED INDUSTRIAL RESEARCH OF A GENERAL

NATURE AND PROVIDE FACILITIES FOR APPLIED RESEARCH WHICH WILL BE OF ASSISTANCE TO EXISTING INDUSTRY IN SOUTH AUSTRALIA. OVERSEAS VISITORS TO THIS COUNTRY HAVE POINTED TO THE WOEFUL LACK OF INDUSTRIAL RESEARCH IN THIS COUNTRY AND THAT INDUSTRIAL RESEARCH GENERALLY IS AT A MUCH LOWER LEVEL THAN THAT OF COUNTRIES COMPARABLY DEVELOPED. WE MUST REMEDY THAT HERE.

THE PROVING OF NATURAL GAS DEPOSITS IN THE NORTH EAST OF THE STATE HAS BEEN A FEATURE WHICH I BELIEVE WILL MARK THE COMMENCEMENT OF A NEW ERA OF INDUSTRIAL ACTIVITY IN SOUTH AUSTRALIA. THE GOVERNMENT HAS MADE MUCH PROGRESS IN THE WORK NECESSARY TO ENABLE THE USE OF THIS IMPORTANT NATURAL RESOURCE. ARRANGEMENTS BENEFICIAL TO THE STATE WERE COMPLETED WITH THE COMMONWEALTH GOVERNMENT BY MY PREDECESSOR TO ENABLE THE PROVISION OF FINANCE FOR THE CONSTRUCTION OF A PIPELINE TO CONVEY THE NATURAL GAS FROM THE FIELD TO THE ADELAIDE METROPOLITAN AREA. A STATUTORY COMMISSION HAS BEEN APPOINTED AND COMMENCED WORK TO

PAGE 8.

CONSTRUCT THIS PIPELINE. LONG AND DETAILED NEGOTIATIONS HAVE BEEN CARRIED OUT WITH THE PRODUCERS. THOSE NEGOTIATIONS ARE PRACTICALLY COMPLETED AND I ANTICIPATE THAT WITHIN A VERY SHORT TIME INDEED I WILL BE ABLE TO ANNOUNCE THE COMPLETION OF A CONTRACT WHICH WILL ENSURE THE PROVISION OF NATURAL GAS AS A FUEL TO THE ELECTRICITY TRUST AT A PRICE BETTER THAN THAT OF FUEL OIL. THIS WILL ENSURE THE MAINTENANCE OF CHEAP ELECTRICITY IN SOUTH AUSTRALIA AND AT THE SAME TIME PROVIDE FOR THE PIPELINE, THE MAJOR USER NEEDED TO ENSURE THAT THE PIPELINE PROJECT IS ECONOMICALLY VIABLE IN ITS EARLY STAGES. THIS WILL MEAN THAT WE WILL BE ABLE TO HAVE NATURAL GAS IN ADELAIDE AVAILABLE FOR INDUSTRIAL USERS BY MID 1969, AND AT A PRICE SIGNIFICANTLY LOWER THAN THE PRICE TO INDUSTRIAL CONSUMERS WHICH WILL BE CHARGED IN VICTORIA FOR NATURAL GAS.

APART FROM THE IMPORTANT ASPECT OF PROVIDING A LOCAL SOURCE OF FUEL FOR POWER PRODUCTION IN SOUTH AUSTRALIA, THIS NATURAL GAS WILL PROVIDE THE RAW MATERIALS FOR ADDITIONAL INDUSTRIES WHICH WITHOUT NATURAL GAS SOUTH AUSTRALIA COULD NOT HAVE CONTEMPLATED. OVERSEAS ORGANIZATIONS HAVE ALREADY SHOWN AN ACTIVE INTEREST IN THE ESTABLISHMENT OF NEW ENTERPRISES IN SOUTH AUSTRALIA BASED ON THE UTILIZATION OF NATURAL GAS.

I MENTIONED EARLIER THE STABILITY WHICH THE STATE ENJOYS AS A RESULT OF OUR BALANCED ECONOMY. HOWEVER, STABILITY IS ATTAINED NOT ONLY THROUGH THE ECONOMY BUT BECAUSE OF A NUMBER OF FACTORS WHICH ARE OF PARTICULAR INTEREST AND IMPORTANCE TO INVESTORS AND INDUSTRIALISTS ANXIOUS TO PROMOTE THEIR OWN PARTICULAR ENTERPRISE.

THE EXCELLENT EMPLOYER-EMPLOYEE RELATIONSHIP WHICH EXISTS IN SOUTH AUSTRALIA IS SOMETHING OF WHICH THE STATE CAN BE

PAGE 10.

JUSTLY PROUD. I PAY A TRIBUTE TODAY TO THE ENLIGHTENED OUTLOOK OF BOTH MANAGEMENT AND EMPLOYEE ORGANIZATIONS WORKING IN CO-OPERATION WITH A PROGRESSIVE GOVERNMENT. BECAUSE OF THIS, SOUTH AUSTRALIA HAS A REMARKABLE RECORD IN RELATION TO TIME LOST THROUGH INDUSTRIAL DISPUTES. IN FACT, IN SOUTH AUSTRALIA, DURING 1966, SIXTY-ONE DAYS PER 1,000 CIVILIAN EMPLOYEES WERE LOST DUE TO DISPUTES IN SOUTH AUSTRALIA COMPARED WITH 276 DAYS IN NEW SOUTH WALES AND AN AUSTRALIAN AVERAGE OF 196 DAYS. ILLUSTRATED IN ANOTHER WAY, SOUTH AUSTRALIA SUFFERED THE SMALL PERCENTAGE OF 2.85 OF THE AUSTRALIAN TOTAL OF MAN DAYS LOST THROUGH INDUSTRIAL DISPUTES DURING 1966. THIS IS AN ACHIEVEMENT OF WHICH THE GOVERNMENT IS VERY PROUD AND OF WHICH MANAGEMENT AND EMPLOYEE ORGANISATIONS ALIKE CAN FEEL JUSTLY PROUD. IT IS EVIDENCE OF THE FACT THAT SOUTH AUSTRALIANS IN ALL WALKS OF LIFE ARE DETERMINED TO GET ON WITH THE JOB, NOT MERELY TO PROMOTE THEIR OWN SECTIONAL INTERESTS, AND TO JOIN WITH

THE GOVERNMENT IN THE DEVELOPMENT OF THE STATE.

I POINT OUT, HOWEVER, THAT INDUSTRIAL STABILITY HAS ONLY BEEN MAINTAINED BECAUSE WORKING PEOPLE IN SOUTH AUSTRALIA FOR LONG DEPRIVED OF BENEFITS AVAILABLE ELSEWHERE, HAVE BEEN ABLE TO GET MARGINAL IMPROVEMENTS IN THEIR CONDITIONS IN THE LAST TWO YEARS WHICH HAVE LED TO THEIR BEING SATISFIED WITH THE GENERAL CONDITIONS UNDER WHICH THEY ARE WORKING. WHILE IT IS IMPORTANT FOR US TO MAINTAIN A LOW-COST STRUCTURE, IT IS ALSO IMPORTANT TO SEE THAT THE WORK FORCE IN SOUTH AUSTRALIA IS SATISFIED AND STABLE, UNDER CONDITIONS WHICH ARE REASONABLE AND COMPARABLE WITH THOSE ELSEWHERE IN THE COUNTRY.

ANOTHER IMPORTANT FEATURE WHICH WILL ASSIST OUR FUTURE DEVELOPMENT IS THE FACT THAT CONTRARY TO STATEMENTS MADE FROM TIME TO TIME IN VARIOUS PLACES, THE GOVERNMENT OF THIS STATE HAS MAINTAINED A LOW-COST STRUCTURE WITHIN THE STATE. IT IS TRUE THAT IN SOME INSTANCES THE GOVERNMENT HAS BEEN FORCED BY THE

COMMONWEALTH GOVERNMENT'S ATTITUDE TO COMMONWEALTH/STATE FINANCIAL RELATIONS, TO MAKE INCREASES IN CHARGES. ALL STATE GOVERNMENTS HAVE BEEN FORCED INTO THIS POSITION. BUT LET ME MAKE IT PERFECTLY CLEAR THAT THE INCREASED CHARGES THAT HAVE BEEN MADE IN SOUTH AUSTRALIA OVER THE LAST TWO AND A QUARTER YEARS ARE LOWER THAN GOVERNMENTS IN THE OTHER STATES OF AUSTRALIA HAVE FOUND IT NECESSARY TO IMPOSE ON THEIR CITIZENS. BECAUSE OF THIS, AND FORWARD PLANNING BY THE GOVERNMENT AND ITS INSTRUMENTALITIES, SOUTH AUSTRALIA IS ABLE TO OFFER FULLY SERVICED INDUSTRIAL SITES AT PRICES MUCH LOWER THAN SIMILAR SITES IN OUR NEIGHBOURING STATES. OUR BUILDING INDUSTRY HAS ALSO BEEN BUILT UP ON A BASIS OF EFFICIENCY WHICH ENABLES THE STATE TO ENJOY A RELATIVELY LOWER BUILDING COST FOR QUALITY STRUCTURES. IN THE RESULT, WE ARE ABLE TO OFFER THE INDUSTRIES SEEKING TO ESTABLISH IN SOUTH AUSTRALIA

LOWER ESTABLISHMENT COSTS THAN ELSEWHERE AND LOWER RUNNING COSTS THAN ELSEWHERE.

AS PREMIER OF THE STATE, I PERSONALLY HAVE ACCEPTED THE RESPONSIBILITY OF ADMINISTERING THE ACTIVITIES OF THE GOVERNMENT ASSOCIATED WITH THE PROMOTION OF INDUSTRIAL DEVELOPMENT. THE GOVERNMENT HAS A POLICY OF ASSISTANCE TO INDUSTRY IN VARIOUS WAYS. WITH THE GOVERNMENT'S FORWARD PLANNING IN CO-OPERATION WITH THE INSTRUMENTALITIES RESPONSIBLE FOR THE PROVISION OF ELECTRICITY AND GAS, WE CAN ASSURE ANY ENTERPRISE CONTEMPLATING ESTABLISHMENT IN SOUTH AUSTRALIA THAT THE PROVISION OF ESSENTIAL SERVICES SUCH AS WATER, SEWERAGE, RAILWAYS AND ROADS, POWER AND GAS, CAN BE READILY MADE AVAILABLE TO THEM.

THE GOVERNMENT, THROUGH THE ACTIVITIES OF THE SOUTH AUSTRALIAN HOUSING TRUST, WILL CONTINUE TO ENSURE HOUSING FOR AN EXPANDING WORK FORCE. THIS, IN MY OPINION, WILL CONTINUE TO BE AN

PAGE 14.

IMPORTANT FACTOR IN DEVELOPING INDUSTRY IN SOUTH AUSTRALIA, AND IS ONE REASON WHY I UNDERTOOK THE PORTFOLIO OF MINISTER OF HOUSING IN CONJUNCTION WITH MY RESPONSIBILITIES AS PREMIER.

THE GOVERNMENT RECOGNIZED THE IMPORTANT PART THAT TECHNICAL EDUCATION AND TRAINING PROVIDES IN THE ATTRACTION OF INDUSTRY TO THE STATE. MY COLLEAGUE, THE MINISTER OF EDUCATION, AND I, TOGETHER WITH OTHER MEMBERS OF THE CABINET, HAVE DEVOTED MUCH TIME AND THOUGHT TO ENSURE THE PROVISION OF ADEQUATE FACILITIES FOR TECHNICAL EDUCATION AND TRAINING. THE STATE'S TWO UNIVERSITIES AND ITS INSTITUTE OF TECHNOLOGY ARE OF A STANDARD WHICH COMPARES MORE THAN FAVOURABLY WITH SIMILAR INSTITUTIONS THROUGHOUT THE WORLD. IN FACT OUR PROVISIONS FOR THE TRAINING OF APPRENTICES ARE UNEQUALLED IN AUSTRALIA. I CAN ASSURE YOU THAT THE GOVERNMENT WILL TAKE ALL POSSIBLE STEPS TO MAINTAIN THIS HIGH STANDING SO THAT THE EMPLOYEES IN SOUTH AUSTRALIAN INDUSTRY CAN PROVIDE A STANDARD OF SKILL AND WORKMANSHIP

WHICH WILL MEASURE UP TO WORLD REQUIREMENTS.

IN SPEAKING OF INDUSTRIAL DEVELOPMENT, UNFORTUNATELY IT IS NOT POSSIBLE TO GIVE DETAILS OF NEGOTIATIONS TAKING PLACE WITH THE GOVERNMENT. NATURALLY THESE NEGOTIATIONS CONCERN THE PRIVATE BUSINESS OF THE COMPANIES CONCERNED, AND FOR THAT REASON IT IS IMPOSSIBLE FOR ME TO GIVE YOU DETAILED INFORMATION OF INDUSTRIES THAT ARE LIKELY TO ESTABLISH IN SOUTH AUSTRALIA IN THE NEAR FUTURE. WITHOUT BREACHING ANY CONFIDENCE, HOWEVER, I CAN SAY THAT THE PREMIER'S DEPARTMENT HAS IN HAND CERTAIN NEGOTIATIONS WHICH IF CARRIED TO A SUCCESSFUL CONCLUSION WILL BE OF VITAL IMPORTANCE TO OUR FUTURE INDUSTRIAL DEVELOPMENT. AS PREMIER OF THE STATE, I DO NOT PROPOSE EVER TO MAKE DETAILED ANNOUNCEMENTS OF INDUSTRIES WHICH MIGHT ESTABLISH IN THE STATE, BUT WILL ONLY DO SO WHEN FIRM DECISIONS HAVE BEEN REACHED BY THE ENTERPRISES CONCERNED AND PLANS HAVE BEEN COMPLETED TO SET UP PRODUCTION WITHIN THE STATE.

PAGE 16.

SINCE THE PREMIER'S DEPARTMENT WAS ESTABLISHED, IT HAS, HOWEVER, HAD THE SATISFACTION OF COMPLETING NEGOTIATIONS FOR SUCH IMPORTANT PROJECTS AS THE MULTI MILLION DOLLAR UNDERTAKING OF CHRYSLER AUSTRALIA LIMITED WHICH IS BEING FINANCED BY CAPITAL FROM THE COMPANY'S ACTIVITIES IN AMERICA, - (A CLEAR INDICATION OF THE CONFIDENCE OF THE AMERICAN INDUSTRIALISTS CONCERNED IN THE FUTURE OF SOUTH AUSTRALIA) - THE NEW FACTORY OF HILLS INDUSTRIES LIMITED AT O'SULLIVAN BEACH WHICH I RECENTLY HAD THE HONOUR TO OPEN; THE FACTORY OF COMALCO INDUSTRIES PTY. LIMITED AT MILE END, AND A NUMBER OF OTHER ACTIVITIES 'THOUGH SMALLER IN MAGNITUDE BUT NEVERTHELESS IMPORTANT IN OUR INDUSTRIAL ACTIVITIES WITHIN THE STATE.

THE PREMIER'S DEPARTMENT HAS ALWAYS ACTED IN CLOSE CO-OPERATION WITH THE SOUTH AUSTRALIAN HOUSING TRUST. THAT CO-OPERATION IS OF VITAL IMPORTANCE IN OUR PROMOTIONAL PLANS.

THE GOVERNMENT RECENTLY MADE ARRANGEMENTS FOR THE GENERAL MANAGER OF THE TRUST, MR. RAMSAY, TO MAKE A VISIT OVERSEAS TO ENABLE HIM TO UNDERTAKE PERSONAL NEGOTIATIONS WITH MANY OVERSEAS ORGANIZATIONS WHICH HAVE SHOWN AN INTEREST IN ESTABLISHING ACTIVITIES IN THIS STATE. I AM PLEASED TO SAY TODAY THAT I HAVE HAD INTERIM REPORTS FROM MR. RAMSAY TO THE EFFECT THAT HE HAS HAD DETAILED DISCUSSIONS WITH A NUMBER OF OVERSEAS ENTERPRISES AND THESE DISCUSSIONS MAY WELL LEAD TO FINAL DECISIONS TO ESTABLISH MANUFACTURING ACTIVITIES IN SOUTH AUSTRALIA. APART FROM A SPECIFIC OVERSEAS VISIT BY AN INDIVIDUAL OFFICER, THE GOVERNMENT IS FORTUNATE IN HAVING A VERY ACTIVE AGENT-GENERAL FOR SOUTH AUSTRALIA IN LONDON. MANY OF YOU PRESENT TODAY KNOW HIM PERSONALLY AND ADMIRE BOTH HIS ENERGY AND ABILITY. APART FROM INTENSIVE PROMOTIONAL WORK IN THE UNITED KINGDOM, MR. MILNE HAS MADE A NUMBER OF VISITS TO EUROPEAN COUNTRIES WITH THE OBJECT OF

ATTRACTING INDUSTRY TO THE STATE. THE GOVERNMENT HAS RE-ORGANIZED THE STAFFING OF THE AGENT-GENERAL'S OFFICE, AS A RESULT OF WHICH A SENIOR OFFICER DEVOTES HIS FULL TIME TOWARDS PROMOTIONAL WORK OF THIS NATURE.

MR. PRESIDENT : I HAVE TOLD YOU IN GENERAL TERMS OF THE GOVERNMENT'S WORK FOR THE FUTURE DEVELOPMENT OF THE STATE. AS PREMIER OF THE STATE AND THE MINISTER PERSONALLY ADMINISTERING THE GOVERNMENT'S ACTIVITIES IN INDUSTRIAL PROMOTION, I GIVE YOU AN ASSURANCE TODAY THAT EVERY EFFORT WILL BE CONTINUED TO PROMOTE THE RAPID GROWTH OF INDUSTRY WITHIN THE STATE. THIS CONTINUED GROWTH CAN, HOWEVER, ONLY BE ACHIEVED WITH THE GOODWILL AND CO-OPERATION OF PRIVATE ENTERPRISE. I AM HAPPY TO SAY THAT SINCE THE PREMIER'S DEPARTMENT WAS ESTABLISHED, THE OFFICERS ENGAGED ON INDUSTRIAL PROMOTION HAVE FORMED VERY HARMONIOUS RELATIONSHIPS WITH INDUSTRY AND COMMERCE NOT ONLY IN SOUTH

AUSTRALIA BUT WITH THE MANAGEMENT OF ENTERPRISES BOTH INTERSTATE AND OVERSEAS, WITH WHOM THEY HAVE NEGOTIATED. THESE GOOD RELATIONSHIPS AND THE INCREASED ACTIVITY WHICH THE GOVERNMENT PLANS FOR INDUSTRIAL PROMOTION WILL, I AM SURE, RESULT IN A SUCCESSFUL PERIOD OF DEVELOPMENT IN THE YEARS AHEAD.

I PLEDGE THE GOVERNMENT'S SUPPORT IN EVERY PRACTICABLE WAY TO ENSURE CONTINUED DEVELOPMENT, AND I SEEK THE CO-OPERATION OF INDUSTRY AND COMMERCE IN THIS STATE WITH THE GOVERNMENT TO ENSURE RAPID DEVELOPMENT TO THE BENEFIT OF THE WHOLE STATE AND ITS CITIZENS.

ADDRESS BY THE HON. THE PREMIER, MR. D.A. DUNSTAN, Q.C., M.P.
AT THE COMMONWEALTH CLUB LUNCHEON, 27TH JULY, 1967.

MR. PRESIDENT, ETC. :

FIRST OF ALL, I WOULD LIKE TO EXPRESS MY THANKS TO THE COMMONWEALTH CLUB OF ADELAIDE FOR THE HONOUR THEY HAVE DONE ME IN INVITING ME TO BE GUEST SPEAKER AT THIS LUNCHEON. I RECOGNIZE THAT THE GENERAL POLICY OF THE CLUB IS TO HAVE EMINENT VISITORS TO THE STATE AS GUEST SPEAKERS, AND I VERY MUCH APPRECIATE THE COURTESY OF THE CLUB IN INVITING ME, AS A SOUTH AUSTRALIAN, TO BE GUEST SPEAKER ON THIS OCCASION.

THIS AFTERNOON I WANT TO SPEAK TO YOU ABOUT FUTURE DEVELOPMENT OF SOUTH AUSTRALIA. WE ALL KNOW THAT SOUTH AUSTRALIA DEVELOPED AS A STATE WHOSE ECONOMY WAS LARGELY BASED ON PRIMARY PRODUCTION. FROM THE EARLIEST DAYS, HOWEVER, SOME SKILLED ARTISANS WERE HERE AND THE STATE WAS ABLE TO PROVIDE A SMALL AMOUNT OF SECONDARY INDUSTRY OF A HIGHLY SKILLED NATURE.

SINCE THE WAR YEARS, WHEN WE GOT A BOOST TO OUR SECONDARY INDUSTRY PRODUCTION THROUGH THE PLACING OF LARGE MUNITIONS PLANTS HERE, A RAPID CHANGE HAS TAKEN PLACE, AND TODAY THE VALUE OF SECONDARY PRODUCTION CONSIDERABLY EXCEEDS THAT OF PRIMARY PRODUCTION IN THE STATE. THIS PROVIDES FOR A GREATER STABILITY IN OUR ECONOMY, AND IT IS CLEAR THAT MUCH OF THE FUTURE DEVELOPMENT OF THIS STATE MUST BE BASED ON SECONDARY INDUSTRY. UNLIKE SOME OF THE OTHER STATES, IN SOUTH AUSTRALIA WE NO LONGER HAVE LARGE AREAS OF LAND AVAILABLE WHICH ARE SUITABLE FOR FURTHER PRIMARY PRODUCTION. WHILST THE GOVERNMENT WILL MAKE EVERY EFFORT THROUGH THE SERVICES PROVIDED BY THE DEPARTMENT OF AGRICULTURE TO CONTINUALLY RAISE THE OUTPUT OF PRIMARY PRODUCTION THROUGH ADVANCED METHODS OF LAND HUSBANDRY, THE LAND AVAILABLE FOR FURTHER PRIMARY PRODUCTION IS LIMITED.

FOR SOME TIME NOW, THE STATE HAS MADE RAPID DEVELOPMENT

IN THE ESTABLISHMENT OF INDUSTRY EQUAL TO ABOUT THE AVERAGE RATE OF GROWTH IN AUSTRALIA OVER THE PERIOD SINCE THE WAR. HOWEVER, THE SECONDARY INDUSTRY GROWTH HAS MAINLY BEEN IN THE PRODUCTION OF CONSUMER DURABLES, PARTICULARLY MOTOR CARS AND HOME APPLIANCES, AND AS OUR ECONOMY RELIES VERY HEAVILY UPON SECONDARY INDUSTRY PRODUCTION IN THESE AREAS, IT IS VULNERABLE TO FLUCTUATIONS IN THE GENERAL STATE OF THE ECONOMY IN THE EASTERN STATES SINCE THE MAJORITY OF PRODUCTION IN CONSUMER DURABLES FINDS ITS MARKET IN THE EASTERN STATES AND IS NOT EXPORTED OVERSEAS.

DURING THE PERIOD OF THE LATE 1950's AND THE EARLY YEARS OF THIS DECADE, ALL OTHER STATES IN AUSTRALIA RECOGNIZING THE NEED TO COMPETE FOR INVESTMENT AND DEVELOPMENT, SET UP FULLY STAFFED INDUSTRIAL DEVELOPMENT DEPARTMENTS SO THAT FEASIBLE PROJECTS FOR DEVELOPMENT IN THEIR STATES COULD BE SOLD TO INVESTORS WHO WOULD BE ATTRACTED TO PROVIDE TECHNOLOGICAL

DEVELOPMENT WITHIN THE STATE. THIS DID NOT HAPPEN IN SOUTH AUSTRALIA, AND WHEN THE LABOR GOVERNMENT TOOK OFFICE, FOR THE FIRST TIME THERE WAS CREATED A DEPARTMENT SPECIFICALLY CONCERNED WITH DEVELOPMENT. IT WAS IMPORTANT THAT WE DID NOT ALLOW TO TAKE PLACE WHAT HAD PREVIOUSLY OCCURRED ON SOME OCCASIONS, THAT PROPOSALS FOR LARGE-SCALE SCHEMES OF DEVELOPMENT HAD BEEN INADEQUATELY RESEARCHED AND CONSEQUENTLY FAILED TO MATERIALIZE.

WITH THE DEVELOPMENT OF WESTERN AUSTRALIA, WE ARE IDEALLY SITUATED, BECAUSE OF OUR CENTRAL LOCATION IN THE COMMONWEALTH, TO SERVE THE FUTURE NATIONAL MARKET BOTH EAST AND WEST, AND THEREFORE THE GOVERNMENT WILL PROMOTE THE STATE AS ONE WHICH MUST BE OF VITAL INTEREST TO AUSTRALIA'S COMMERCIAL AND INDUSTRIAL MANAGERMENTS IN THEIR FUTURE EXPANSION.

IT WILL BE IMPORTANT THAT WE DIVERSIFY SOUTH AUSTRALIA'S INDUSTRY SO THAT WE ARE NOT IN FUTURE AS VULNERABLE TO EASTERN

STATES MARKETS FLUCTUATIONS AS WE NOW ARE, AND IT IS IMPORTANT FOR OUR DEVELOPMENT THAT WE HAVE A CONCENTRATION IN SOUTH AUSTRALIA OF THE SKILL INDUSTRIES. THIS IS A STATE WHICH IS IDEALLY SITUATED TO THE KIND OF TECHNOLOGICAL DEVELOPMENT AND CONSEQUENT EXPORT PRODUCTION WHICH HAS BEEN THE PATTERN IN CERTAIN COUNTRIES IN EUROPE AND THE MEDITERRANEAN, PARTICULARLY, FOR INSTANCE, SWEDEN, SWITZERLAND AND ISRAEL, WHO, WITH LIMITED NATURAL RESOURCES, HAVE NEVERTHELESS PROVIDED PRODUCTS OF SUCH HIGH QUALITY, CRAFTSMANSHIP AND DESIGN, THAT THEY HAVE LED THE WORLD. IN CERTAIN AREAS, SOUTH AUSTRALIA IS ALREADY BEGINNING TO DO THIS. WE HAVE ALWAYS HAD A HIGH DEGREE OF TECHNICAL KNOW-HOW HERE. WE HAVE GOOD RESEARCH FACILITIES ESTABLISHED IN MANY AREAS, PARTICULARLY, FOR INSTANCE, IN AGRICULTURAL RESEARCH, IN THE MINERAL DEVELOPMENT LABORATORIES, AND IN THE INSTITUTE OF TECHNOLOGY, BUT WE MUST BUILD ON THIS BASIS TO ENSURE THAT THERE IS ADEQUATE APPLIED INDUSTRIAL RESEARCH TO MAKE THIS THE CENTRE OF IMPORTANT TECHNOLOGICAL DEVELOPMENT IN

Durham Collection, Special Collections, Durham University Library

THE COMMONWEALTH.

IN CONNECTION WITH OUR PROGRAMME FOR FUTURE DEVELOPMENT, I HAVE ALREADY ANNOUNCED CERTAIN DECISIONS SINCE I TOOK OFFICE AS PREMIER. I REFER PARTICULARLY TO THE APPOINTMENT OF A DIRECTOR OF INDUSTRIAL DEVELOPMENT. THE STATE IS INDEED FORTUNATE TO HAVE SECURED THE SERVICES OF SUCH AN OUTSTANDINGLY WELL QUALIFIED AND EXPERIENCED INDUSTRIALIST AS MR. DONALD CURRIE WHO WILL TAKE UP THESE IMPORTANT DUTIES NEXT MONTH. I HAVE ALSO ANNOUNCED PROPOSALS FOR GOVERNMENT SUPPORT FOR AN INDUSTRIAL DESIGN CENTRE IN THIS STATE. THIS, I FEEL SURE, WILL DO MUCH TO ASSIST INDUSTRY TO PROMOTE ITS ACTIVITIES BY HAVING AVAILABLE TO IT THE BEST KNOWLEDGE AND SKILL THAT CAN BE PROVIDED THROUGH SUCH A CENTRE. I HAVE ALSO ANNOUNCED THAT THE DEPARTMENT OF INDUSTRIAL DEVELOPMENT WILL SEEK TO PROMOTE THE ESTABLISHMENT OF AN INDUSTRIAL RESEARCH FOUNDATION WHICH WILL ENSURE ADEQUATE APPLIED INDUSTRIAL RESEARCH OF A GENERAL

NATURE AND PROVIDE FACILITIES FOR APPLIED RESEARCH WHICH WILL BE OF ASSISTANCE TO EXISTING INDUSTRY IN SOUTH AUSTRALIA. OVERSEAS VISITORS TO THIS COUNTRY HAVE POINTED TO THE WOEFUL LACK OF INDUSTRIAL RESEARCH IN THIS COUNTRY AND THAT INDUSTRIAL RESEARCH GENERALLY IS AT A MUCH LOWER LEVEL THAN THAT OF COUNTRIES COMPARABLY DEVELOPED. WE MUST REMEDY THAT HERE.

THE PROVING OF NATURAL GAS DEPOSITS IN THE NORTH EAST OF THE STATE HAS BEEN A FEATURE WHICH I BELIEVE WILL MARK THE COMMENCEMENT OF A NEW ERA OF INDUSTRIAL ACTIVITY IN SOUTH AUSTRALIA. THE GOVERNMENT HAS MADE MUCH PROGRESS IN THE WORK NECESSARY TO ENABLE THE USE OF THIS IMPORTANT NATURAL RESOURCE. ARRANGEMENTS BENEFICIAL TO THE STATE WERE COMPLETED WITH THE COMMONWEALTH GOVERNMENT BY MY PREDECESSOR TO ENABLE THE PROVISION OF FINANCE FOR THE CONSTRUCTION OF A PIPELINE TO CONVEY THE NATURAL GAS FROM THE FIELD TO THE ADELAIDE METROPOLITAN AREA. A STATUTORY COMMISSION HAS BEEN APPOINTED AND COMMENCED WORK TO

CONSTRUCT THIS PIPELINE. LONG AND DETAILED NEGOTIATIONS HAVE BEEN CARRIED OUT WITH THE PRODUCERS. THOSE NEGOTIATIONS ARE PRACTICALLY COMPLETED AND I ANTICIPATE THAT WITHIN A VERY SHORT TIME INDEED I WILL BE ABLE TO ANNOUNCE THE COMPLETION OF A CONTRACT WHICH WILL ENSURE THE PROVISION OF NATURAL GAS AS A FUEL TO THE ELECTRICITY TRUST AT A PRICE BETTER THAN THAT OF FUEL OIL. THIS WILL ENSURE THE MAINTENANCE OF CHEAP ELECTRICITY IN SOUTH AUSTRALIA AND AT THE SAME TIME PROVIDE FOR THE PIPELINE, THE MAJOR USER NEEDED TO ENSURE THAT THE PIPELINE PROJECT IS ECONOMICALLY VIABLE IN ITS EARLY STAGES. THIS WILL MEAN THAT WE WILL BE ABLE TO HAVE NATURAL GAS IN ADELAIDE AVAILABLE FOR INDUSTRIAL USERS BY MID 1969, AND AT A PRICE SIGNIFICANTLY LOWER THAN THE PRICE TO INDUSTRIAL CONSUMERS WHICH WILL BE CHARGED IN VICTORIA FOR NATURAL GAS.

APART FROM THE IMPORTANT ASPECT OF PROVIDING A LOCAL SOURCE OF FUEL FOR POWER PRODUCTION IN SOUTH AUSTRALIA, THIS NATURAL GAS WILL PROVIDE THE RAW MATERIALS FOR ADDITIONAL INDUSTRIES WHICH WITHOUT NATURAL GAS SOUTH AUSTRALIA COULD NOT HAVE CONTEMPLATED. OVERSEAS ORGANIZATIONS HAVE ALREADY SHOWN AN ACTIVE INTEREST IN THE ESTABLISHMENT OF NEW ENTERPRISES IN SOUTH AUSTRALIA BASED ON THE UTILIZATION OF NATURAL GAS.

I MENTIONED EARLIER THE STABILITY WHICH THE STATE ENJOYS AS A RESULT OF OUR BALANCED ECONOMY. HOWEVER, STABILITY IS ATTAINED NOT ONLY THROUGH THE ECONOMY BUT BECAUSE OF A NUMBER OF FACTORS WHICH ARE OF PARTICULAR INTEREST AND IMPORTANCE TO INVESTORS AND INDUSTRIALISTS ANXIOUS TO PROMOTE THEIR OWN PARTICULAR ENTERPRISE.

THE EXCELLENT EMPLOYER-EMPLOYEE RELATIONSHIP WHICH EXISTS IN SOUTH AUSTRALIA IS SOMETHING OF WHICH THE STATE CAN BE

JUSTLY PROUD. I PAY A TRIBUTE TODAY TO THE ENLIGHTENED OUTLOOK OF BOTH MANAGEMENT AND EMPLOYEE ORGANIZATIONS WORKING IN CO-OPERATION WITH A PROGRESSIVE GOVERNMENT. BECAUSE OF THIS, SOUTH AUSTRALIA HAS A REMARKABLE RECORD IN RELATION TO TIME LOST THROUGH INDUSTRIAL DISPUTES. IN FACT, IN SOUTH AUSTRALIA, DURING 1966, SIXTY-ONE DAYS PER 1,000 CIVILIAN EMPLOYEES WERE LOST DUE TO DISPUTES IN SOUTH AUSTRALIA COMPARED WITH 276 DAYS IN NEW SOUTH WALES AND AN AUSTRALIAN AVERAGE OF 196 DAYS. ILLUSTRATED IN ANOTHER WAY, SOUTH AUSTRALIA SUFFERED THE SMALL PERCENTAGE OF 2.85 OF THE AUSTRALIAN TOTAL OF MAN DAYS LOST THROUGH INDUSTRIAL DISPUTES DURING 1966. THIS IS AN ACHIEVEMENT OF WHICH THE GOVERNMENT IS VERY PROUD AND OF WHICH MANAGEMENT AND EMPLOYEE ORGANISATIONS ALIKE CAN FEEL JUSTLY PROUD. IT IS EVIDENCE OF THE FACT THAT SOUTH AUSTRALIANS IN ALL WALKS OF LIFE ARE DETERMINED TO GET ON WITH THE JOB, NOT MERELY TO PROMOTE THEIR OWN SECTIONAL INTERESTS, AND TO JOIN WITH

THE GOVERNMENT IN THE DEVELOPMENT OF THE STATE.

I POINT OUT, HOWEVER, THAT INDUSTRIAL STABILITY HAS ONLY BEEN MAINTAINED BECAUSE WORKING PEOPLE IN SOUTH AUSTRALIA FOR LONG DEPRIVED OF BENEFITS AVAILABLE ELSEWHERE, HAVE BEEN ABLE TO GET MARGINAL IMPROVEMENTS IN THEIR CONDITIONS IN THE LAST TWO YEARS WHICH HAVE LED TO THEIR BEING SATISFIED WITH THE GENERAL CONDITIONS UNDER WHICH THEY ARE WORKING. WHILE IT IS IMPORTANT FOR US TO MAINTAIN A LOW-COST STRUCTURE, IT IS ALSO IMPORTANT TO SEE THAT THE WORK FORCE IN SOUTH AUSTRALIA IS SATISFIED AND STABLE, UNDER CONDITIONS WHICH ARE REASONABLE AND COMPARABLE WITH THOSE ELSEWHERE IN THE COUNTRY.

ANOTHER IMPORTANT FEATURE WHICH WILL ASSIST OUR FUTURE DEVELOPMENT IS THE FACT THAT CONTRARY TO STATEMENTS MADE FROM TIME TO TIME IN VARIOUS PLACES, THE GOVERNMENT OF THIS STATE HAS MAINTAINED A LOW-COST STRUCTURE WITHIN THE STATE. IT IS TRUE THAT IN SOME INSTANCES THE GOVERNMENT HAS BEEN FORCED BY THE

COMMONWEALTH GOVERNMENT'S ATTITUDE TO COMMONWEALTH/STATE FINANCIAL RELATIONS, TO MAKE INCREASES IN CHARGES. ALL STATE GOVERNMENTS HAVE BEEN FORCED INTO THIS POSITION. BUT LET ME MAKE IT PERFECTLY CLEAR THAT THE INCREASED CHARGES THAT HAVE BEEN MADE IN SOUTH AUSTRALIA OVER THE LAST TWO AND A QUARTER YEARS ARE LOWER THAN GOVERNMENTS IN THE OTHER STATES OF AUSTRALIA HAVE FOUND IT NECESSARY TO IMPOSE ON THEIR CITIZENS. BECAUSE OF THIS, AND FORWARD PLANNING BY THE GOVERNMENT AND ITS INSTRUMENTALITIES, SOUTH AUSTRALIA IS ABLE TO OFFER FULLY SERVICED INDUSTRIAL SITES AT PRICES MUCH LOWER THAN SIMILAR SITES IN OUR NEIGHBOURING STATES. OUR BUILDING INDUSTRY HAS ALSO BEEN BUILT UP ON A BASIS OF EFFICIENCY WHICH ENABLES THE STATE TO ENJOY A RELATIVELY LOWER BUILDING COST FOR QUALITY STRUCTURES. IN THE RESULT, WE ARE ABLE TO OFFER THE INDUSTRIES SEEKING TO ESTABLISH IN SOUTH AUSTRALIA

LOWER ESTABLISHMENT COSTS THAN ELSEWHERE AND LOWER RUNNING COSTS THAN ELSEWHERE.

AS PREMIER OF THE STATE, I PERSONALLY HAVE ACCEPTED THE RESPONSIBILITY OF ADMINISTERING THE ACTIVITIES OF THE GOVERNMENT ASSOCIATED WITH THE PROMOTION OF INDUSTRIAL DEVELOPMENT. THE GOVERNMENT HAS A POLICY OF ASSISTANCE TO INDUSTRY IN VARIOUS WAYS. WITH THE GOVERNMENT'S FORWARD PLANNING IN CO-OPERATION WITH THE INSTRUMENTALITIES RESPONSIBLE FOR THE PROVISION OF ELECTRICITY AND GAS, WE CAN ASSURE ANY ENTERPRISE CONTEMPLATING ESTABLISHMENT IN SOUTH AUSTRALIA THAT THE PROVISION OF ESSENTIAL SERVICES SUCH AS WATER, SEWERAGE, RAILWAYS AND ROADS, POWER AND GAS, CAN BE READILY MADE AVAILABLE TO THEM.

THE GOVERNMENT, THROUGH THE ACTIVITIES OF THE SOUTH AUSTRALIAN HOUSING TRUST, WILL CONTINUE TO ENSURE HOUSING FOR AN EXPANDING WORK FORCE. THIS, IN MY OPINION, WILL CONTINUE TO BE AN

IMPORTANT FACTOR IN DEVELOPING INDUSTRY IN SOUTH AUSTRALIA, AND IS ONE REASON WHY I UNDERTOOK THE PORTFOLIO OF MINISTER OF HOUSING IN CONJUNCTION WITH MY RESPONSIBILITIES AS PREMIER.

THE GOVERNMENT RECOGNIZED THE IMPORTANT PART THAT TECHNICAL EDUCATION AND TRAINING PROVIDES IN THE ATTRACTION OF INDUSTRY TO THE STATE. MY COLLEAGUE, THE MINISTER OF EDUCATION, AND I, TOGETHER WITH OTHER MEMBERS OF THE CABINET, HAVE DEVOTED MUCH TIME AND THOUGHT TO ENSURE THE PROVISION OF ADEQUATE FACILITIES FOR TECHNICAL EDUCATION AND TRAINING. THE STATE'S TWO UNIVERSITIES AND ITS INSTITUTE OF TECHNOLOGY ARE OF A STANDARD WHICH COMPARES MORE THAN FAVOURABLY WITH SIMILAR INSTITUTIONS THROUGHOUT THE WORLD. IN FACT OUR PROVISIONS FOR THE TRAINING OF APPRENTICES ARE UNEQUALLED IN AUSTRALIA. I CAN ASSURE YOU THAT THE GOVERNMENT WILL TAKE ALL POSSIBLE STEPS TO MAINTAIN THIS HIGH STANDING SO THAT THE EMPLOYEES IN SOUTH AUSTRALIAN INDUSTRY CAN PROVIDE A STANDARD OF SKILL AND WORKMANSHIP

WHICH WILL MEASURE UP TO WORLD REQUIREMENTS.

IN SPEAKING OF INDUSTRIAL DEVELOPMENT, UNFORTUNATELY IT IS NOT POSSIBLE TO GIVE DETAILS OF NEGOTIATIONS TAKING PLACE WITH THE GOVERNMENT. NATURALLY THESE NEGOTIATIONS CONCERN THE PRIVATE BUSINESS OF THE COMPANIES CONCERNED, AND FOR THAT REASON IT IS IMPOSSIBLE FOR ME TO GIVE YOU DETAILED INFORMATION OF INDUSTRIES THAT ARE LIKELY TO ESTABLISH IN SOUTH AUSTRALIA IN THE NEAR FUTURE. WITHOUT BREACHING ANY CONFIDENCE, HOWEVER, I CAN SAY THAT THE PREMIER'S DEPARTMENT HAS IN HAND CERTAIN NEGOTIATIONS WHICH IF CARRIED TO A SUCCESSFUL CONCLUSION WILL BE OF VITAL IMPORTANCE TO OUR FUTURE INDUSTRIAL DEVELOPMENT. AS PREMIER OF THE STATE, I DO NOT PROPOSE EVER TO MAKE DETAILED ANNOUNCEMENTS OF INDUSTRIES WHICH MIGHT ESTABLISH IN THE STATE, BUT WILL ONLY DO SO WHEN FIRM DECISIONS HAVE BEEN REACHED BY THE ENTERPRISES CONCERNED AND PLANS HAVE BEEN COMPLETED TO SET UP PRODUCTION WITHIN THE STATE.

SINCE THE PREMIER'S DEPARTMENT WAS ESTABLISHED, IT HAS, HOWEVER, HAD THE SATISFACTION OF COMPLETING NEGOTIATIONS FOR SUCH IMPORTANT PROJECTS AS THE MULTI MILLION DOLLAR UNDERTAKING OF CHRYSLER AUSTRALIA LIMITED WHICH IS BEING FINANCED BY CAPITAL FROM THE COMPANY'S ACTIVITIES IN AMERICA, - (A CLEAR INDICATION OF THE CONFIDENCE OF THE AMERICAN INDUSTRIALISTS CONCERNED IN THE FUTURE OF SOUTH AUSTRALIA) - THE NEW FACTORY OF HILLS INDUSTRIES LIMITED AT O'SULLIVAN BEACH WHICH I RECENTLY HAD THE HONOUR TO OPEN; THE FACTORY OF COMALCO INDUSTRIES PTY. LIMITED AT MILE END, AND A NUMBER OF OTHER ACTIVITIES 'THOUGH SMALLER IN MAGNITUDE BUT NEVERTHELESS IMPORTANT IN OUR INDUSTRIAL ACTIVITIES WITHIN THE STATE.

THE PREMIER'S DEPARTMENT HAS ALWAYS ACTED IN CLOSE CO-OPERATION WITH THE SOUTH AUSTRALIAN HOUSING TRUST. THAT CO-OPERATION IS OF VITAL IMPORTANCE IN OUR PROMOTIONAL PLANS.

THE GOVERNMENT RECENTLY MADE ARRANGEMENTS FOR THE GENERAL MANAGER OF THE TRUST, MR. RAMSAY, TO MAKE A VISIT OVERSEAS TO ENABLE HIM TO UNDERTAKE PERSONAL NEGOTIATIONS WITH MANY OVERSEAS ORGANIZATIONS WHICH HAVE SHOWN AN INTEREST IN ESTABLISHING ACTIVITIES IN THIS STATE. I AM PLEASED TO SAY TODAY THAT I HAVE HAD INTERIM REPORTS FROM MR. RAMSAY TO THE EFFECT THAT HE HAS HAD DETAILED DISCUSSIONS WITH A NUMBER OF OVERSEAS ENTERPRISES AND THESE DISCUSSIONS MAY WELL LEAD TO FINAL DECISIONS TO ESTABLISH MANUFACTURING ACTIVITIES IN SOUTH AUSTRALIA. APART FROM A SPECIFIC OVERSEAS VISIT BY AN INDIVIDUAL OFFICER, THE GOVERNMENT IS FORTUNATE IN HAVING A VERY ACTIVE AGENT-GENERAL FOR SOUTH AUSTRALIA IN LONDON. MANY OF YOU PRESENT TODAY KNOW HIM PERSONALLY AND ADMIRE BOTH HIS ENERGY AND ABILITY. APART FROM INTENSIVE PROMOTIONAL WORK IN THE UNITED KINGDOM, MR. MILNE HAS MADE A NUMBER OF VISITS TO EUROPEAN COUNTRIES WITH THE OBJECT OF

ATTRACTING INDUSTRY TO THE STATE. THE GOVERNMENT HAS RE-ORGANIZED THE STAFFING OF THE AGENT-GENERAL'S OFFICE, AS A RESULT OF WHICH A SENIOR OFFICER DEVOTES HIS FULL TIME TOWARDS PROMOTIONAL WORK OF THIS NATURE.

MR. PRESIDENT : I HAVE TOLD YOU IN GENERAL TERMS OF THE GOVERNMENT'S WORK FOR THE FUTURE DEVELOPMENT OF THE STATE. AS PREMIER OF THE STATE AND THE MINISTER PERSONALLY ADMINISTERING THE GOVERNMENT'S ACTIVITIES IN INDUSTRIAL PROMOTION, I GIVE YOU AN ASSURANCE TODAY THAT EVERY EFFORT WILL BE CONTINUED TO PROMOTE THE RAPID GROWTH OF INDUSTRY WITHIN THE STATE. THIS CONTINUED GROWTH CAN, HOWEVER, ONLY BE ACHIEVED WITH THE GOODWILL AND CO-OPERATION OF PRIVATE ENTERPRISE. I AM HAPPY TO SAY THAT SINCE THE PREMIER'S DEPARTMENT WAS ESTABLISHED, THE OFFICERS ENGAGED ON INDUSTRIAL PROMOTION HAVE FORMED VERY HARMONIOUS RELATIONSHIPS WITH INDUSTRY AND COMMERCE NOT ONLY IN SOUTH

AUSTRALIA BUT WITH THE MANAGEMENT OF ENTERPRISES BOTH INTERSTATE AND OVERSEAS, WITH WHOM THEY HAVE NEGOTIATED. THESE GOOD RELATIONSHIPS AND THE INCREASED ACTIVITY WHICH THE GOVERNMENT PLANS FOR INDUSTRIAL PROMOTION WILL, I AM SURE, RESULT IN A SUCCESSFUL PERIOD OF DEVELOPMENT IN THE YEARS AHEAD.

I PLEDGE THE GOVERNMENT'S SUPPORT IN EVERY PRACTICABLE WAY TO ENSURE CONTINUED DEVELOPMENT, AND I SEEK THE CO-OPERATION OF INDUSTRY AND COMMERCE IN THIS STATE WITH THE GOVERNMENT TO ENSURE RAPID DEVELOPMENT TO THE BENEFIT OF THE WHOLE STATE AND ITS CITIZENS.

67
ADDRESS BY THE HON. THE PREMIER, MR. D.A. DUNSTAN, Q.C., M.P.
AT THE COMMONWEALTH CLUB LUNCHEON, 27TH JULY, 1967.

MR. PRESIDENT, ETC. :

FIRST OF ALL, I WOULD LIKE TO EXPRESS MY THANKS TO THE COMMONWEALTH CLUB OF ADELAIDE FOR THE HONOUR THEY HAVE DONE ME IN INVITING ME TO BE GUEST SPEAKER AT THIS LUNCHEON. I RECOGNIZE THAT THE GENERAL POLICY OF THE CLUB IS TO HAVE EMINENT VISITORS TO THE STATE AS GUEST SPEAKERS, AND I VERY MUCH APPRECIATE THE COURTESY OF THE CLUB IN INVITING ME, AS A SOUTH AUSTRALIAN, TO BE GUEST SPEAKER ON THIS OCCASION.

THIS AFTERNOON I WANT TO SPEAK TO YOU ABOUT FUTURE DEVELOPMENT OF SOUTH AUSTRALIA. WE ALL KNOW THAT SOUTH AUSTRALIA DEVELOPED AS A STATE WHOSE ECONOMY WAS LARGELY BASED ON PRIMARY PRODUCTION. FROM THE EARLIEST DAYS, HOWEVER, SOME SKILLED ARTISANS WERE HERE AND THE STATE WAS ABLE TO PROVIDE A SMALL AMOUNT OF SECONDARY INDUSTRY OF A HIGHLY SKILLED NATURE.

PAGE 2.

SINCE THE WAR YEARS, WHEN WE GOT A BOOST TO OUR SECONDARY INDUSTRY PRODUCTION THROUGH THE PLACING OF LARGE MUNITIONS PLANTS HERE, A RAPID CHANGE HAS TAKEN PLACE, AND TODAY THE VALUE OF SECONDARY PRODUCTION CONSIDERABLY EXCEEDS THAT OF PRIMARY PRODUCTION IN THE STATE. THIS PROVIDES FOR A GREATER STABILITY IN OUR ECONOMY, AND IT IS CLEAR THAT MUCH OF THE FUTURE DEVELOPMENT OF THIS STATE MUST BE BASED ON SECONDARY INDUSTRY. UNLIKE SOME OF THE OTHER STATES, IN SOUTH AUSTRALIA WE NO LONGER HAVE LARGE AREAS OF LAND AVAILABLE WHICH ARE SUITABLE FOR FURTHER PRIMARY PRODUCTION. WHILST THE GOVERNMENT WILL MAKE EVERY EFFORT THROUGH THE SERVICES PROVIDED BY THE DEPARTMENT OF AGRICULTURE TO CONTINUALLY RAISE THE OUTPUT OF PRIMARY PRODUCTION THROUGH ADVANCED METHODS OF LAND HUSBANDRY, THE LAND AVAILABLE FOR FURTHER PRIMARY PRODUCTION IS LIMITED.

FOR SOME TIME NOW, THE STATE HAS MADE RAPID DEVELOPMENT

IN THE ESTABLISHMENT OF INDUSTRY EQUAL TO ABOUT THE AVERAGE RATE OF GROWTH IN AUSTRALIA OVER THE PERIOD SINCE THE WAR. HOWEVER, THE SECONDARY INDUSTRY GROWTH HAS MAINLY BEEN IN THE PRODUCTION OF CONSUMER DURABLES, PARTICULARLY MOTOR CARS AND HOME APPLIANCES, AND AS OUR ECONOMY RELIES VERY HEAVILY UPON SECONDARY INDUSTRY PRODUCTION IN THESE AREAS, IT IS VULNERABLE TO FLUCTUATIONS IN THE GENERAL STATE OF THE ECONOMY IN THE EASTERN STATES SINCE THE MAJORITY OF PRODUCTION IN CONSUMER DURABLES FINDS ITS MARKET IN THE EASTERN STATES AND IS NOT EXPORTED OVERSEAS.

DURING THE PERIOD OF THE LATE 1950's AND THE EARLY YEARS OF THIS DECADE, ALL OTHER STATES IN AUSTRALIA RECOGNIZING THE NEED TO COMPETE FOR INVESTMENT AND DEVELOPMENT, SET UP FULLY STAFFED INDUSTRIAL DEVELOPMENT DEPARTMENTS SO THAT FEASIBLE PROJECTS FOR DEVELOPMENT IN THEIR STATES COULD BE SOLD TO INVESTORS WHO WOULD BE ATTRACTED TO PROVIDE TECHNOLOGICAL

DEVELOPMENT WITHIN THE STATE. THIS DID NOT HAPPEN IN SOUTH AUSTRALIA, AND WHEN THE LABOR GOVERNMENT TOOK OFFICE, FOR THE FIRST TIME THERE WAS CREATED A DEPARTMENT SPECIFICALLY CONCERNED WITH DEVELOPMENT. IT WAS IMPORTANT THAT WE DID NOT ALLOW TO TAKE PLACE WHAT HAD PREVIOUSLY OCCURRED ON SOME OCCASIONS, THAT PROPOSALS FOR LARGE-SCALE SCHEMES OF DEVELOPMENT HAD BEEN INADEQUATELY RESEARCHED AND CONSEQUENTLY FAILED TO MATERIALIZE.

WITH THE DEVELOPMENT OF WESTERN AUSTRALIA, WE ARE IDEALLY SITUATED, BECAUSE OF OUR CENTRAL LOCATION IN THE COMMONWEALTH, TO SERVE THE FUTURE NATIONAL MARKET BOTH EAST AND WEST, AND THEREFORE THE GOVERNMENT WILL PROMOTE THE STATE AS ONE WHICH MUST BE OF VITAL INTEREST TO AUSTRALIA'S COMMERCIAL AND INDUSTRIAL MANAGERMENTS IN THEIR FUTURE EXPANSION.

IT WILL BE IMPORTANT THAT WE DIVERSIFY SOUTH AUSTRALIA'S INDUSTRY SO THAT WE ARE NOT IN FUTURE AS VULNERABLE TO EASTERN

STATES MARKETS FLUCTUATIONS AS WE NOW ARE, AND IT IS IMPORTANT FOR OUR DEVELOPMENT THAT WE HAVE A CONCENTRATION IN SOUTH AUSTRALIA OF THE SKILL INDUSTRIES. THIS IS A STATE WHICH IS IDEALLY SITUATED TO THE KIND OF TECHNOLOGICAL DEVELOPMENT AND CONSEQUENT EXPORT PRODUCTION WHICH HAS BEEN THE PATTERN IN CERTAIN COUNTRIES IN EUROPE AND THE MEDITERRANEAN, PARTICULARLY, FOR INSTANCE, SWEDEN, SWITZERLAND AND ISRAEL, WHO, WITH LIMITED NATURAL RESOURCES, HAVE NEVERTHELESS PROVIDED PRODUCTS OF SUCH HIGH QUALITY, CRAFTSMANSHIP AND DESIGN, THAT THEY HAVE LED THE WORLD. IN CERTAIN AREAS, SOUTH AUSTRALIA IS ALREADY BEGINNING TO DO THIS. WE HAVE ALWAYS HAD A HIGH DEGREE OF TECHNICAL KNOW-HOW HERE. WE HAVE GOOD RESEARCH FACILITIES ESTABLISHED IN MANY AREAS, PARTICULARLY, FOR INSTANCE, IN AGRICULTURAL RESEARCH, IN THE MINERAL DEVELOPMENT LABORATORIES, AND IN THE INSTITUTE OF TECHNOLOGY, BUT WE MUST BUILD ON THIS BASIS TO ENSURE THAT THERE IS ADEQUATE APPLIED INDUSTRIAL RESEARCH TO MAKE THIS THE CENTRE OF IMPORTANT TECHNOLOGICAL DEVELOPMENT IN

THE COMMONWEALTH.

IN CONNECTION WITH OUR PROGRAMME FOR FUTURE DEVELOPMENT, I HAVE ALREADY ANNOUNCED CERTAIN DECISIONS SINCE I TOOK OFFICE AS PREMIER. I REFER PARTICULARLY TO THE APPOINTMENT OF A DIRECTOR OF INDUSTRIAL DEVELOPMENT. THE STATE IS INDEED FORTUNATE TO HAVE SECURED THE SERVICES OF SUCH AN OUTSTANDINGLY WELL QUALIFIED AND EXPERIENCED INDUSTRIALIST AS MR. DONALD CURRIE WHO WILL TAKE UP THESE IMPORTANT DUTIES NEXT MONTH. I HAVE ALSO ANNOUNCED PROPOSALS FOR GOVERNMENT SUPPORT FOR AN INDUSTRIAL DESIGN CENTRE IN THIS STATE. THIS, I FEEL SURE, WILL DO MUCH TO ASSIST INDUSTRY TO PROMOTE ITS ACTIVITIES BY HAVING AVAILABLE TO IT THE BEST KNOWLEDGE AND SKILL THAT CAN BE PROVIDED THROUGH SUCH A CENTRE. I HAVE ALSO ANNOUNCED THAT THE DEPARTMENT OF INDUSTRIAL DEVELOPMENT WILL SEEK TO PROMOTE THE ESTABLISHMENT OF AN INDUSTRIAL RESEARCH FOUNDATION WHICH WILL ENSURE ADEQUATE APPLIED INDUSTRIAL RESEARCH OF A GENERAL

NATURE AND PROVIDE FACILITIES FOR APPLIED RESEARCH WHICH WILL BE OF ASSISTANCE TO EXISTING INDUSTRY IN SOUTH AUSTRALIA. OVERSEAS VISITORS TO THIS COUNTRY HAVE POINTED TO THE WOEFUL LACK OF INDUSTRIAL RESEARCH IN THIS COUNTRY AND THAT INDUSTRIAL RESEARCH GENERALLY IS AT A MUCH LOWER LEVEL THAN THAT OF COUNTRIES COMPARABLY DEVELOPED. WE MUST REMEDY THAT HERE.

THE PROVING OF NATURAL GAS DEPOSITS IN THE NORTH EAST OF THE STATE HAS BEEN A FEATURE WHICH I BELIEVE WILL MARK THE COMMENCEMENT OF A NEW ERA OF INDUSTRIAL ACTIVITY IN SOUTH AUSTRALIA. THE GOVERNMENT HAS MADE MUCH PROGRESS IN THE WORK NECESSARY TO ENABLE THE USE OF THIS IMPORTANT NATURAL RESOURCE. ARRANGEMENTS BENEFICIAL TO THE STATE WERE COMPLETED WITH THE COMMONWEALTH GOVERNMENT BY MY PREDECESSOR TO ENABLE THE PROVISION OF FINANCE FOR THE CONSTRUCTION OF A PIPELINE TO CONVEY THE NATURAL GAS FROM THE FIELD TO THE ADELAIDE METROPOLITAN AREA. A STATUTORY COMMISSION HAS BEEN APPOINTED AND COMMENCED WORK TO

CONSTRUCT THIS PIPELINE. LONG AND DETAILED NEGOTIATIONS HAVE BEEN CARRIED OUT WITH THE PRODUCERS. THOSE NEGOTIATIONS ARE PRACTICALLY COMPLETED AND I ANTICIPATE THAT WITHIN A VERY SHORT TIME INDEED I WILL BE ABLE TO ANNOUNCE THE COMPLETION OF A CONTRACT WHICH WILL ENSURE THE PROVISION OF NATURAL GAS AS A FUEL TO THE ELECTRICITY TRUST AT A PRICE BETTER THAN THAT OF FUEL OIL. THIS WILL ENSURE THE MAINTENANCE OF CHEAP ELECTRICITY IN SOUTH AUSTRALIA AND AT THE SAME TIME PROVIDE FOR THE PIPELINE, THE MAJOR USER NEEDED TO ENSURE THAT THE PIPELINE PROJECT IS ECONOMICALLY VIABLE IN ITS EARLY STAGES. THIS WILL MEAN THAT WE WILL BE ABLE TO HAVE NATURAL GAS IN ADELAIDE AVAILABLE FOR INDUSTRIAL USERS BY MID 1969, AND AT A PRICE SIGNIFICANTLY LOWER THAN THE PRICE TO INDUSTRIAL CONSUMERS WHICH WILL BE CHARGED IN VICTORIA FOR NATURAL GAS.

APART FROM THE IMPORTANT ASPECT OF PROVIDING A LOCAL SOURCE OF FUEL FOR POWER PRODUCTION IN SOUTH AUSTRALIA, THIS NATURAL GAS WILL PROVIDE THE RAW MATERIALS FOR ADDITIONAL INDUSTRIES WHICH WITHOUT NATURAL GAS SOUTH AUSTRALIA COULD NOT HAVE CONTEMPLATED. OVERSEAS ORGANIZATIONS HAVE ALREADY SHOWN AN ACTIVE INTEREST IN THE ESTABLISHMENT OF NEW ENTERPRISES IN SOUTH AUSTRALIA BASED ON THE UTILIZATION OF NATURAL GAS.

I MENTIONED EARLIER THE STABILITY WHICH THE STATE ENJOYS AS A RESULT OF OUR BALANCED ECONOMY. HOWEVER, STABILITY IS ATTAINED NOT ONLY THROUGH THE ECONOMY BUT BECAUSE OF A NUMBER OF FACTORS WHICH ARE OF PARTICULAR INTEREST AND IMPORTANCE TO INVESTORS AND INDUSTRIALISTS ANXIOUS TO PROMOTE THEIR OWN PARTICULAR ENTERPRISE.

THE EXCELLENT EMPLOYER-EMPLOYEE RELATIONSHIP WHICH EXISTS IN SOUTH AUSTRALIA IS SOMETHING OF WHICH THE STATE CAN BE

JUSTLY PROUD. I PAY A TRIBUTE TODAY TO THE ENLIGHTENED OUTLOOK OF BOTH MANAGEMENT AND EMPLOYEE ORGANIZATIONS WORKING IN CO-OPERATION WITH A PROGRESSIVE GOVERNMENT. BECAUSE OF THIS, SOUTH AUSTRALIA HAS A REMARKABLE RECORD IN RELATION TO TIME LOST THROUGH INDUSTRIAL DISPUTES. IN FACT, IN SOUTH AUSTRALIA, DURING 1966, SIXTY-ONE DAYS PER 1,000 CIVILIAN EMPLOYEES WERE LOST DUE TO DISPUTES IN SOUTH AUSTRALIA COMPARED WITH 276 DAYS IN NEW SOUTH WALES AND AN AUSTRALIAN AVERAGE OF 196 DAYS. ILLUSTRATED IN ANOTHER WAY, SOUTH AUSTRALIA SUFFERED THE SMALL PERCENTAGE OF 2.85 OF THE AUSTRALIAN TOTAL OF MAN DAYS LOST THROUGH INDUSTRIAL DISPUTES DURING 1966. THIS IS AN ACHIEVEMENT OF WHICH THE GOVERNMENT IS VERY PROUD AND OF WHICH MANAGEMENT AND EMPLOYEE ORGANISATIONS ALIKE CAN FEEL JUSTLY PROUD. IT IS EVIDENCE OF THE FACT THAT SOUTH AUSTRALIANS IN ALL WALKS OF LIFE ARE DETERMINED TO GET ON WITH THE JOB, NOT MERELY TO PROMOTE THEIR OWN SECTIONAL INTERESTS, AND TO JOIN WITH

THE GOVERNMENT IN THE DEVELOPMENT OF THE STATE.

I POINT OUT, HOWEVER, THAT INDUSTRIAL STABILITY HAS ONLY BEEN MAINTAINED BECAUSE WORKING PEOPLE IN SOUTH AUSTRALIA FOR LONG DEPRIVED OF BENEFITS AVAILABLE ELSEWHERE, HAVE BEEN ABLE TO GET MARGINAL IMPROVEMENTS IN THEIR CONDITIONS IN THE LAST TWO YEARS WHICH HAVE LED TO THEIR BEING SATISFIED WITH THE GENERAL CONDITIONS UNDER WHICH THEY ARE WORKING. WHILE IT IS IMPORTANT FOR US TO MAINTAIN A LOW-COST STRUCTURE, IT IS ALSO IMPORTANT TO SEE THAT THE WORK FORCE IN SOUTH AUSTRALIA IS SATISFIED AND STABLE, UNDER CONDITIONS WHICH ARE REASONABLE AND COMPARABLE WITH THOSE ELSEWHERE IN THE COUNTRY.

ANOTHER IMPORTANT FEATURE WHICH WILL ASSIST OUR FUTURE DEVELOPMENT IS THE FACT THAT CONTRARY TO STATEMENTS MADE FROM TIME TO TIME IN VARIOUS PLACES, THE GOVERNMENT OF THIS STATE HAS MAINTAINED A LOW-COST STRUCTURE WITHIN THE STATE. IT IS TRUE THAT IN SOME INSTANCES THE GOVERNMENT HAS BEEN FORCED BY THE

COMMONWEALTH GOVERNMENT'S ATTITUDE TO COMMONWEALTH/STATE FINANCIAL RELATIONS, TO MAKE INCREASES IN CHARGES. ALL STATE GOVERNMENTS HAVE BEEN FORCED INTO THIS POSITION. BUT LET ME MAKE IT PERFECTLY CLEAR THAT THE INCREASED CHARGES THAT HAVE BEEN MADE IN SOUTH AUSTRALIA OVER THE LAST TWO AND A QUARTER YEARS ARE LOWER THAN GOVERNMENTS IN THE OTHER STATES OF AUSTRALIA HAVE FOUND IT NECESSARY TO IMPOSE ON THEIR CITIZENS. BECAUSE OF THIS, AND FORWARD PLANNING BY THE GOVERNMENT AND ITS INSTRUMENTALITIES, SOUTH AUSTRALIA IS ABLE TO OFFER FULLY SERVICED INDUSTRIAL SITES AT PRICES MUCH LOWER THAN SIMILAR SITES IN OUR NEIGHBOURING STATES. OUR BUILDING INDUSTRY HAS ALSO BEEN BUILT UP ON A BASIS OF EFFICIENCY WHICH ENABLES THE STATE TO ENJOY A RELATIVELY LOWER BUILDING COST FOR QUALITY STRUCTURES. IN THE RESULT, WE ARE ABLE TO OFFER THE INDUSTRIES SEEKING TO ESTABLISH IN SOUTH AUSTRALIA

LOWER ESTABLISHMENT COSTS THAN ELSEWHERE AND LOWER RUNNING COSTS THAN ELSEWHERE.

AS PREMIER OF THE STATE, I PERSONALLY HAVE ACCEPTED THE RESPONSIBILITY OF ADMINISTERING THE ACTIVITIES OF THE GOVERNMENT ASSOCIATED WITH THE PROMOTION OF INDUSTRIAL DEVELOPMENT. THE GOVERNMENT HAS A POLICY OF ASSISTANCE TO INDUSTRY IN VARIOUS WAYS. WITH THE GOVERNMENT'S FORWARD PLANNING IN CO-OPERATION WITH THE INSTRUMENTALITIES RESPONSIBLE FOR THE PROVISION OF ELECTRICITY AND GAS, WE CAN ASSURE ANY ENTERPRISE CONTEMPLATING ESTABLISHMENT IN SOUTH AUSTRALIA THAT THE PROVISION OF ESSENTIAL SERVICES SUCH AS WATER, SEWERAGE, RAILWAYS AND ROADS, POWER AND GAS, CAN BE READILY MADE AVAILABLE TO THEM.

THE GOVERNMENT, THROUGH THE ACTIVITIES OF THE SOUTH AUSTRALIAN HOUSING TRUST, WILL CONTINUE TO ENSURE HOUSING FOR AN EXPANDING WORK FORCE. THIS, IN MY OPINION, WILL CONTINUE TO BE AN

WHICH WILL MEASURE UP TO WORLD REQUIREMENTS.

IN SPEAKING OF INDUSTRIAL DEVELOPMENT, UNFORTUNATELY IT IS NOT POSSIBLE TO GIVE DETAILS OF NEGOTIATIONS TAKING PLACE WITH THE GOVERNMENT. NATURALLY THESE NEGOTIATIONS CONCERN THE PRIVATE BUSINESS OF THE COMPANIES CONCERNED, AND FOR THAT REASON IT IS IMPOSSIBLE FOR ME TO GIVE YOU DETAILED INFORMATION OF INDUSTRIES THAT ARE LIKELY TO ESTABLISH IN SOUTH AUSTRALIA IN THE NEAR FUTURE. WITHOUT BREACHING ANY CONFIDENCE, HOWEVER, I CAN SAY THAT THE PREMIER'S DEPARTMENT HAS IN HAND CERTAIN NEGOTIATIONS WHICH IF CARRIED TO A SUCCESSFUL CONCLUSION WILL BE OF VITAL IMPORTANCE TO OUR FUTURE INDUSTRIAL DEVELOPMENT. AS PREMIER OF THE STATE, I DO NOT PROPOSE EVER TO MAKE DETAILED ANNOUNCEMENTS OF INDUSTRIES WHICH MIGHT ESTABLISH IN THE STATE, BUT WILL ONLY DO SO WHEN FIRM DECISIONS HAVE BEEN REACHED BY THE ENTERPRISES CONCERNED AND PLANS HAVE BEEN COMPLETED TO SET UP PRODUCTION WITHIN THE STATE.

SINCE THE PREMIER'S DEPARTMENT WAS ESTABLISHED, IT HAS, HOWEVER, HAD THE SATISFACTION OF COMPLETING NEGOTIATIONS FOR SUCH IMPORTANT PROJECTS AS THE MULTI MILLION DOLLAR UNDERTAKING OF CHRYSLER AUSTRALIA LIMITED WHICH IS BEING FINANCED BY CAPITAL FROM THE COMPANY'S ACTIVITIES IN AMERICA, - (A CLEAR INDICATION OF THE CONFIDENCE OF THE AMERICAN INDUSTRIALISTS CONCERNED IN THE FUTURE OF SOUTH AUSTRALIA) - THE NEW FACTORY OF HILLS INDUSTRIES LIMITED AT O'SULLIVAN BEACH WHICH I RECENTLY HAD THE HONOUR TO OPEN; THE FACTORY OF COMALCO INDUSTRIES PTY. LIMITED AT MILE END, AND A NUMBER OF OTHER ACTIVITIES 'THOUGH SMALLER IN MAGNITUDE BUT NEVERTHELESS IMPORTANT IN OUR INDUSTRIAL ACTIVITIES WITHIN THE STATE.

THE PREMIER'S DEPARTMENT HAS ALWAYS ACTED IN CLOSE CO-OPERATION WITH THE SOUTH AUSTRALIAN HOUSING TRUST. THAT CO-OPERATION IS OF VITAL IMPORTANCE IN OUR PROMOTIONAL PLANS.

THE GOVERNMENT RECENTLY MADE ARRANGEMENTS FOR THE GENERAL MANAGER OF THE TRUST, MR. RAMSAY, TO MAKE A VISIT OVERSEAS TO ENABLE HIM TO UNDERTAKE PERSONAL NEGOTIATIONS WITH MANY OVERSEAS ORGANIZATIONS WHICH HAVE SHOWN AN INTEREST IN ESTABLISHING ACTIVITIES IN THIS STATE. I AM PLEASED TO SAY TODAY THAT I HAVE HAD INTERIM REPORTS FROM MR. RAMSAY TO THE EFFECT THAT HE HAS HAD DETAILED DISCUSSIONS WITH A NUMBER OF OVERSEAS ENTERPRISES AND THESE DISCUSSIONS MAY WELL LEAD TO FINAL DECISIONS TO ESTABLISH MANUFACTURING ACTIVITIES IN SOUTH AUSTRALIA. APART FROM A SPECIFIC OVERSEAS VISIT BY AN INDIVIDUAL OFFICER, THE GOVERNMENT IS FORTUNATE IN HAVING A VERY ACTIVE AGENT-GENERAL FOR SOUTH AUSTRALIA IN LONDON. MANY OF YOU PRESENT TODAY KNOW HIM PERSONALLY AND ADMIRE BOTH HIS ENERGY AND ABILITY. APART FROM INTENSIVE PROMOTIONAL WORK IN THE UNITED KINGDOM, MR. MILNE HAS MADE A NUMBER OF VISITS TO EUROPEAN COUNTRIES WITH THE OBJECT OF

ATTRACTING INDUSTRY TO THE STATE. THE GOVERNMENT HAS RE-ORGANIZED THE STAFFING OF THE AGENT-GENERAL'S OFFICE, AS A RESULT OF WHICH A SENIOR OFFICER DEVOTES HIS FULL TIME TOWARDS PROMOTIONAL WORK OF THIS NATURE.

MR. PRESIDENT : I HAVE TOLD YOU IN GENERAL TERMS OF THE GOVERNMENT'S WORK FOR THE FUTURE DEVELOPMENT OF THE STATE. AS PREMIER OF THE STATE AND THE MINISTER PERSONALLY ADMINISTERING THE GOVERNMENT'S ACTIVITIES IN INDUSTRIAL PROMOTION, I GIVE YOU AN ASSURANCE TODAY THAT EVERY EFFORT WILL BE CONTINUED TO PROMOTE THE RAPID GROWTH OF INDUSTRY WITHIN THE STATE. THIS CONTINUED GROWTH CAN, HOWEVER, ONLY BE ACHIEVED WITH THE GOODWILL AND CO-OPERATION OF PRIVATE ENTERPRISE. I AM HAPPY TO SAY THAT SINCE THE PREMIER'S DEPARTMENT WAS ESTABLISHED, THE OFFICERS ENGAGED ON INDUSTRIAL PROMOTION HAVE FORMED VERY HARMONIOUS RELATIONSHIPS WITH INDUSTRY AND COMMERCE NOT ONLY IN SOUTH

AUSTRALIA BUT WITH THE MANAGEMENT OF ENTERPRISES BOTH INTERSTATE AND OVERSEAS, WITH WHOM THEY HAVE NEGOTIATED. THESE GOOD RELATIONSHIPS AND THE INCREASED ACTIVITY WHICH THE GOVERNMENT PLANS FOR INDUSTRIAL PROMOTION WILL, I AM SURE, RESULT IN A SUCCESSFUL PERIOD OF DEVELOPMENT IN THE YEARS AHEAD.

I PLEDGE THE GOVERNMENT'S SUPPORT IN EVERY PRACTICABLE WAY TO ENSURE CONTINUED DEVELOPMENT, AND I SEEK THE CO-OPERATION OF INDUSTRY AND COMMERCE IN THIS STATE WITH THE GOVERNMENT TO ENSURE RAPID DEVELOPMENT TO THE BENEFIT OF THE WHOLE STATE AND ITS CITIZENS.

ADDRESS BY THE HON. THE PREMIER, MR. D.A. DUNSTAN, Q.C., M.P.
AT THE COMMONWEALTH CLUB LUNCHEON, 27TH JULY, 1967.

MR. PRESIDENT, ETC. :

FIRST OF ALL, I WOULD LIKE TO EXPRESS MY THANKS TO THE COMMONWEALTH CLUB OF ADELAIDE FOR THE HONOUR THEY HAVE DONE ME IN INVITING ME TO BE GUEST SPEAKER AT THIS LUNCHEON. I RECOGNIZE THAT THE GENERAL POLICY OF THE CLUB IS TO HAVE EMINENT VISITORS TO THE STATE AS GUEST SPEAKERS, AND I VERY MUCH APPRECIATE THE COURTESY OF THE CLUB IN INVITING ME, AS A SOUTH AUSTRALIAN, TO BE GUEST SPEAKER ON THIS OCCASION.

THIS AFTERNOON I WANT TO SPEAK TO YOU ABOUT FUTURE DEVELOPMENT OF SOUTH AUSTRALIA. WE ALL KNOW THAT SOUTH AUSTRALIA DEVELOPED AS A STATE WHOSE ECONOMY WAS LARGELY BASED ON PRIMARY PRODUCTION. FROM THE EARLIEST DAYS, HOWEVER, SOME SKILLED ARTISANS WERE HERE AND THE STATE WAS ABLE TO PROVIDE A SMALL AMOUNT OF SECONDARY INDUSTRY OF A HIGHLY SKILLED NATURE.

PAGE 2.

SINCE THE WAR YEARS, WHEN WE GOT A BOOST TO OUR SECONDARY INDUSTRY PRODUCTION THROUGH THE PLACING OF LARGE MUNITIONS PLANTS HERE, A RAPID CHANGE HAS TAKEN PLACE, AND TODAY THE VALUE OF SECONDARY PRODUCTION CONSIDERABLY EXCEEDS THAT OF PRIMARY PRODUCTION IN THE STATE. THIS PROVIDES FOR A GREATER STABILITY IN OUR ECONOMY, AND IT IS CLEAR THAT MUCH OF THE FUTURE DEVELOPMENT OF THIS STATE MUST BE BASED ON SECONDARY INDUSTRY. UNLIKE SOME OF THE OTHER STATES, IN SOUTH AUSTRALIA WE NO LONGER HAVE LARGE AREAS OF LAND AVAILABLE WHICH ARE SUITABLE FOR FURTHER PRIMARY PRODUCTION. WHILST THE GOVERNMENT WILL MAKE EVERY EFFORT THROUGH THE SERVICES PROVIDED BY THE DEPARTMENT OF AGRICULTURE TO CONTINUALLY RAISE THE OUTPUT OF PRIMARY PRODUCTION THROUGH ADVANCED METHODS OF LAND HUSBANDRY, THE LAND AVAILABLE FOR FURTHER PRIMARY PRODUCTION IS LIMITED.

FOR SOME TIME NOW, THE STATE HAS MADE RAPID DEVELOPMENT

IN THE ESTABLISHMENT OF INDUSTRY EQUAL TO ABOUT THE AVERAGE RATE OF GROWTH IN AUSTRALIA OVER THE PERIOD SINCE THE WAR. HOWEVER, THE SECONDARY INDUSTRY GROWTH HAS MAINLY BEEN IN THE PRODUCTION OF CONSUMER DURABLES, PARTICULARLY MOTOR CARS AND HOME APPLIANCES, AND AS OUR ECONOMY RELIES VERY HEAVILY UPON SECONDARY INDUSTRY PRODUCTION IN THESE AREAS, IT IS VULNERABLE TO FLUCTUATIONS IN THE GENERAL STATE OF THE ECONOMY IN THE EASTERN STATES SINCE THE MAJORITY OF PRODUCTION IN CONSUMER DURABLES FINDS ITS MARKET IN THE EASTERN STATES AND IS NOT EXPORTED OVERSEAS.

DURING THE PERIOD OF THE LATE 1950's AND THE EARLY YEARS OF THIS DECADE, ALL OTHER STATES IN AUSTRALIA RECOGNIZING THE NEED TO COMPETE FOR INVESTMENT AND DEVELOPMENT, SET UP FULLY STAFFED INDUSTRIAL DEVELOPMENT DEPARTMENTS SO THAT FEASIBLE PROJECTS FOR DEVELOPMENT IN THEIR STATES COULD BE SOLD TO INVESTORS WHO WOULD BE ATTRACTED TO PROVIDE TECHNOLOGICAL

DEVELOPMENT WITHIN THE STATE. THIS DID NOT HAPPEN IN SOUTH AUSTRALIA, AND WHEN THE LABOR GOVERNMENT TOOK OFFICE, FOR THE FIRST TIME THERE WAS CREATED A DEPARTMENT SPECIFICALLY CONCERNED WITH DEVELOPMENT. IT WAS IMPORTANT THAT WE DID NOT ALLOW TO TAKE PLACE WHAT HAD PREVIOUSLY OCCURRED ON SOME OCCASIONS, THAT PROPOSALS FOR LARGE-SCALE SCHEMES OF DEVELOPMENT HAD BEEN INADEQUATELY RESEARCHED AND CONSEQUENTLY FAILED TO MATERIALIZE.

WITH THE DEVELOPMENT OF WESTERN AUSTRALIA, WE ARE IDEALLY SITUATED, BECAUSE OF OUR CENTRAL LOCATION IN THE COMMONWEALTH, TO SERVE THE FUTURE NATIONAL MARKET BOTH EAST AND WEST, AND THEREFORE THE GOVERNMENT WILL PROMOTE THE STATE AS ONE WHICH MUST BE OF VITAL INTEREST TO AUSTRALIA'S COMMERCIAL AND INDUSTRIAL MANAGERMENTS IN THEIR FUTURE EXPANSION.

IT WILL BE IMPORTANT THAT WE DIVERSIFY SOUTH AUSTRALIA'S INDUSTRY SO THAT WE ARE NOT IN FUTURE AS VULNERABLE TO EASTERN

STATES MARKETS FLUCTUATIONS AS WE NOW ARE, AND IT IS IMPORTANT FOR OUR DEVELOPMENT THAT WE HAVE A CONCENTRATION IN SOUTH AUSTRALIA OF THE SKILL INDUSTRIES. THIS IS A STATE WHICH IS IDEALLY SITUATED TO THE KIND OF TECHNOLOGICAL DEVELOPMENT AND CONSEQUENT EXPORT PRODUCTION WHICH HAS BEEN THE PATTERN IN CERTAIN COUNTRIES IN EUROPE AND THE MEDITERRANEAN, PARTICULARLY, FOR INSTANCE, SWEDEN, SWITZERLAND AND ISRAEL, WHO, WITH LIMITED NATURAL RESOURCES, HAVE NEVERTHELESS PROVIDED PRODUCTS OF SUCH HIGH QUALITY, CRAFTSMANSHIP AND DESIGN, THAT THEY HAVE LED THE WORLD. IN CERTAIN AREAS, SOUTH AUSTRALIA IS ALREADY BEGINNING TO DO THIS. WE HAVE ALWAYS HAD A HIGH DEGREE OF TECHNICAL KNOW-HOW HERE. WE HAVE GOOD RESEARCH FACILITIES ESTABLISHED IN MANY AREAS, PARTICULARLY, FOR INSTANCE, IN AGRICULTURAL RESEARCH, IN THE MINERAL DEVELOPMENT LABORATORIES, AND IN THE INSTITUTE OF TECHNOLOGY, BUT WE MUST BUILD ON THIS BASIS TO ENSURE THAT THERE IS ADEQUATE APPLIED INDUSTRIAL RESEARCH TO MAKE THIS THE CENTRE OF IMPORTANT TECHNOLOGICAL DEVELOPMENT IN

THE COMMONWEALTH.

IN CONNECTION WITH OUR PROGRAMME FOR FUTURE DEVELOPMENT, I HAVE ALREADY ANNOUNCED CERTAIN DECISIONS SINCE I TOOK OFFICE AS PREMIER. I REFER PARTICULARLY TO THE APPOINTMENT OF A DIRECTOR OF INDUSTRIAL DEVELOPMENT. THE STATE IS INDEED FORTUNATE TO HAVE SECURED THE SERVICES OF SUCH AN OUTSTANDINGLY WELL QUALIFIED AND EXPERIENCED INDUSTRIALIST AS MR. DONALD CURRIE WHO WILL TAKE UP THESE IMPORTANT DUTIES NEXT MONTH. I HAVE ALSO ANNOUNCED PROPOSALS FOR GOVERNMENT SUPPORT FOR AN INDUSTRIAL DESIGN CENTRE IN THIS STATE. THIS, I FEEL SURE, WILL DO MUCH TO ASSIST INDUSTRY TO PROMOTE ITS ACTIVITIES BY HAVING AVAILABLE TO IT THE BEST KNOWLEDGE AND SKILL THAT CAN BE PROVIDED THROUGH SUCH A CENTRE. I HAVE ALSO ANNOUNCED THAT THE DEPARTMENT OF INDUSTRIAL DEVELOPMENT WILL SEEK TO PROMOTE THE ESTABLISHMENT OF AN INDUSTRIAL RESEARCH FOUNDATION WHICH WILL ENSURE ADEQUATE APPLIED INDUSTRIAL RESEARCH OF A GENERAL

NATURE AND PROVIDE FACILITIES FOR APPLIED RESEARCH WHICH WILL BE OF ASSISTANCE TO EXISTING INDUSTRY IN SOUTH AUSTRALIA. OVERSEAS VISITORS TO THIS COUNTRY HAVE POINTED TO THE WOEFUL LACK OF INDUSTRIAL RESEARCH IN THIS COUNTRY AND THAT INDUSTRIAL RESEARCH GENERALLY IS AT A MUCH LOWER LEVEL THAN THAT OF COUNTRIES COMPARABLY DEVELOPED. WE MUST REMEDY THAT HERE.

THE PROVING OF NATURAL GAS DEPOSITS IN THE NORTH EAST OF THE STATE HAS BEEN A FEATURE WHICH I BELIEVE WILL MARK THE COMMENCEMENT OF A NEW ERA OF INDUSTRIAL ACTIVITY IN SOUTH AUSTRALIA. THE GOVERNMENT HAS MADE MUCH PROGRESS IN THE WORK NECESSARY TO ENABLE THE USE OF THIS IMPORTANT NATURAL RESOURCE. ARRANGEMENTS BENEFICIAL TO THE STATE WERE COMPLETED WITH THE COMMONWEALTH GOVERNMENT BY MY PREDECESSOR TO ENABLE THE PROVISION OF FINANCE FOR THE CONSTRUCTION OF A PIPELINE TO CONVEY THE NATURAL GAS FROM THE FIELD TO THE ADELAIDE METROPOLITAN AREA. A STATUTORY COMMISSION HAS BEEN APPOINTED AND COMMENCED WORK TO

CONSTRUCT THIS PIPELINE. LONG AND DETAILED NEGOTIATIONS HAVE BEEN CARRIED OUT WITH THE PRODUCERS. THOSE NEGOTIATIONS ARE PRACTICALLY COMPLETED AND I ANTICIPATE THAT WITHIN A VERY SHORT TIME INDEED I WILL BE ABLE TO ANNOUNCE THE COMPLETION OF A CONTRACT WHICH WILL ENSURE THE PROVISION OF NATURAL GAS AS A FUEL TO THE ELECTRICITY TRUST AT A PRICE BETTER THAN THAT OF FUEL OIL. THIS WILL ENSURE THE MAINTENANCE OF CHEAP ELECTRICITY IN SOUTH AUSTRALIA AND AT THE SAME TIME PROVIDE FOR THE PIPELINE, THE MAJOR USER NEEDED TO ENSURE THAT THE PIPELINE PROJECT IS ECONOMICALLY VIABLE IN ITS EARLY STAGES. THIS WILL MEAN THAT WE WILL BE ABLE TO HAVE NATURAL GAS IN ADELAIDE AVAILABLE FOR INDUSTRIAL USERS BY MID 1969, AND AT A PRICE SIGNIFICANTLY LOWER THAN THE PRICE TO INDUSTRIAL CONSUMERS WHICH WILL BE CHARGED IN VICTORIA FOR NATURAL GAS.

APART FROM THE IMPORTANT ASPECT OF PROVIDING A LOCAL SOURCE OF FUEL FOR POWER PRODUCTION IN SOUTH AUSTRALIA, THIS NATURAL GAS WILL PROVIDE THE RAW MATERIALS FOR ADDITIONAL INDUSTRIES WHICH WITHOUT NATURAL GAS SOUTH AUSTRALIA COULD NOT HAVE CONTEMPLATED. OVERSEAS ORGANIZATIONS HAVE ALREADY SHOWN AN ACTIVE INTEREST IN THE ESTABLISHMENT OF NEW ENTERPRISES IN SOUTH AUSTRALIA BASED ON THE UTILIZATION OF NATURAL GAS.

I MENTIONED EARLIER THE STABILITY WHICH THE STATE ENJOYS AS A RESULT OF OUR BALANCED ECONOMY. HOWEVER, STABILITY IS ATTAINED NOT ONLY THROUGH THE ECONOMY BUT BECAUSE OF A NUMBER OF FACTORS WHICH ARE OF PARTICULAR INTEREST AND IMPORTANCE TO INVESTORS AND INDUSTRIALISTS ANXIOUS TO PROMOTE THEIR OWN PARTICULAR ENTERPRISE.

THE EXCELLENT EMPLOYER-EMPLOYEE RELATIONSHIP WHICH EXISTS IN SOUTH AUSTRALIA IS SOMETHING OF WHICH THE STATE CAN BE

JUSTLY PROUD. I PAY A TRIBUTE TODAY TO THE ENLIGHTENED OUTLOOK OF BOTH MANAGEMENT AND EMPLOYEE ORGANIZATIONS WORKING IN CO-OPERATION WITH A PROGRESSIVE GOVERNMENT. BECAUSE OF THIS, SOUTH AUSTRALIA HAS A REMARKABLE RECORD IN RELATION TO TIME LOST THROUGH INDUSTRIAL DISPUTES. IN FACT, IN SOUTH AUSTRALIA, DURING 1966, SIXTY-ONE DAYS PER 1,000 CIVILIAN EMPLOYEES WERE LOST DUE TO DISPUTES IN SOUTH AUSTRALIA COMPARED WITH 276 DAYS IN NEW SOUTH WALES AND AN AUSTRALIAN AVERAGE OF 196 DAYS. ILLUSTRATED IN ANOTHER WAY, SOUTH AUSTRALIA SUFFERED THE SMALL PERCENTAGE OF 2.85 OF THE AUSTRALIAN TOTAL OF MAN DAYS LOST THROUGH INDUSTRIAL DISPUTES DURING 1966. THIS IS AN ACHIEVEMENT OF WHICH THE GOVERNMENT IS VERY PROUD AND OF WHICH MANAGEMENT AND EMPLOYEE ORGANISATIONS ALIKE CAN FEEL JUSTLY PROUD. IT IS EVIDENCE OF THE FACT THAT SOUTH AUSTRALIANS IN ALL WALKS OF LIFE ARE DETERMINED TO GET ON WITH THE JOB, NOT MERELY TO PROMOTE THEIR OWN SECTIONAL INTERESTS, AND TO JOIN WITH

THE GOVERNMENT IN THE DEVELOPMENT OF THE STATE.

I POINT OUT, HOWEVER, THAT INDUSTRIAL STABILITY HAS ONLY BEEN MAINTAINED BECAUSE WORKING PEOPLE IN SOUTH AUSTRALIA FOR LONG DEPRIVED OF BENEFITS AVAILABLE ELSEWHERE, HAVE BEEN ABLE TO GET MARGINAL IMPROVEMENTS IN THEIR CONDITIONS IN THE LAST TWO YEARS WHICH HAVE LED TO THEIR BEING SATISFIED WITH THE GENERAL CONDITIONS UNDER WHICH THEY ARE WORKING. WHILE IT IS IMPORTANT FOR US TO MAINTAIN A LOW-COST STRUCTURE, IT IS ALSO IMPORTANT TO SEE THAT THE WORK FORCE IN SOUTH AUSTRALIA IS SATISFIED AND STABLE, UNDER CONDITIONS WHICH ARE REASONABLE AND COMPARABLE WITH THOSE ELSEWHERE IN THE COUNTRY.

ANOTHER IMPORTANT FEATURE WHICH WILL ASSIST OUR FUTURE DEVELOPMENT IS THE FACT THAT CONTRARY TO STATEMENTS MADE FROM TIME TO TIME IN VARIOUS PLACES, THE GOVERNMENT OF THIS STATE HAS MAINTAINED A LOW-COST STRUCTURE WITHIN THE STATE. IT IS TRUE THAT IN SOME INSTANCES THE GOVERNMENT HAS BEEN FORCED BY THE

COMMONWEALTH GOVERNMENT'S ATTITUDE TO COMMONWEALTH/STATE FINANCIAL RELATIONS, TO MAKE INCREASES IN CHARGES. ALL STATE GOVERNMENTS HAVE BEEN FORCED INTO THIS POSITION. BUT LET ME MAKE IT PERFECTLY CLEAR THAT THE INCREASED CHARGES THAT HAVE BEEN MADE IN SOUTH AUSTRALIA OVER THE LAST TWO AND A QUARTER YEARS ARE LOWER THAN GOVERNMENTS IN THE OTHER STATES OF AUSTRALIA HAVE FOUND IT NECESSARY TO IMPOSE ON THEIR CITIZENS. BECAUSE OF THIS, AND FORWARD PLANNING BY THE GOVERNMENT AND ITS INSTRUMENTALITIES, SOUTH AUSTRALIA IS ABLE TO OFFER FULLY SERVICED INDUSTRIAL SITES AT PRICES MUCH LOWER THAN SIMILAR SITES IN OUR NEIGHBOURING STATES. OUR BUILDING INDUSTRY HAS ALSO BEEN BUILT UP ON A BASIS OF EFFICIENCY WHICH ENABLES THE STATE TO ENJOY A RELATIVELY LOWER BUILDING COST FOR QUALITY STRUCTURES. IN THE RESULT, WE ARE ABLE TO OFFER THE INDUSTRIES SEEKING TO ESTABLISH IN SOUTH AUSTRALIA

LOWER ESTABLISHMENT COSTS THAN ELSEWHERE AND LOWER RUNNING COSTS THAN ELSEWHERE.

AS PREMIER OF THE STATE, I PERSONALLY HAVE ACCEPTED THE RESPONSIBILITY OF ADMINISTERING THE ACTIVITIES OF THE GOVERNMENT ASSOCIATED WITH THE PROMOTION OF INDUSTRIAL DEVELOPMENT. THE GOVERNMENT HAS A POLICY OF ASSISTANCE TO INDUSTRY IN VARIOUS WAYS. WITH THE GOVERNMENT'S FORWARD PLANNING IN CO-OPERATION WITH THE INSTRUMENTALITIES RESPONSIBLE FOR THE PROVISION OF ELECTRICITY AND GAS, WE CAN ASSURE ANY ENTERPRISE CONTEMPLATING ESTABLISHMENT IN SOUTH AUSTRALIA THAT THE PROVISION OF ESSENTIAL SERVICES SUCH AS WATER, SEWERAGE, RAILWAYS AND ROADS, POWER AND GAS, CAN BE READILY MADE AVAILABLE TO THEM.

THE GOVERNMENT, THROUGH THE ACTIVITIES OF THE SOUTH AUSTRALIAN HOUSING TRUST, WILL CONTINUE TO ENSURE HOUSING FOR AN EXPANDING WORK FORCE. THIS, IN MY OPINION, WILL CONTINUE TO BE AN

IMPORTANT FACTOR IN DEVELOPING INDUSTRY IN SOUTH AUSTRALIA, AND IS ONE REASON WHY I UNDERTOOK THE PORTFOLIO OF MINISTER OF HOUSING IN CONJUNCTION WITH MY RESPONSIBILITIES AS PREMIER.

THE GOVERNMENT RECOGNIZED THE IMPORTANT PART THAT TECHNICAL EDUCATION AND TRAINING PROVIDES IN THE ATTRACTION OF INDUSTRY TO THE STATE. MY COLLEAGUE, THE MINISTER OF EDUCATION, AND I, TOGETHER WITH OTHER MEMBERS OF THE CABINET, HAVE DEVOTED MUCH TIME AND THOUGHT TO ENSURE THE PROVISION OF ADEQUATE FACILITIES FOR TECHNICAL EDUCATION AND TRAINING. THE STATE'S TWO UNIVERSITIES AND ITS INSTITUTE OF TECHNOLOGY ARE OF A STANDARD WHICH COMPARES MORE THAN FAVOURABLY WITH SIMILAR INSTITUTIONS THROUGHOUT THE WORLD. IN FACT OUR PROVISIONS FOR THE TRAINING OF APPRENTICES ARE UNEQUALLED IN AUSTRALIA. I CAN ASSURE YOU THAT THE GOVERNMENT WILL TAKE ALL POSSIBLE STEPS TO MAINTAIN THIS HIGH STANDING SO THAT THE EMPLOYEES IN SOUTH AUSTRALIAN INDUSTRY CAN PROVIDE A STANDARD OF SKILL AND WORKMANSHIP

WHICH WILL MEASURE UP TO WORLD REQUIREMENTS.

IN SPEAKING OF INDUSTRIAL DEVELOPMENT, UNFORTUNATELY IT IS NOT POSSIBLE TO GIVE DETAILS OF NEGOTIATIONS TAKING PLACE WITH THE GOVERNMENT. NATURALLY THESE NEGOTIATIONS CONCERN THE PRIVATE BUSINESS OF THE COMPANIES CONCERNED, AND FOR THAT REASON IT IS IMPOSSIBLE FOR ME TO GIVE YOU DETAILED INFORMATION OF INDUSTRIES THAT ARE LIKELY TO ESTABLISH IN SOUTH AUSTRALIA IN THE NEAR FUTURE. WITHOUT BREACHING ANY CONFIDENCE, HOWEVER, I CAN SAY THAT THE PREMIER'S DEPARTMENT HAS IN HAND CERTAIN NEGOTIATIONS WHICH IF CARRIED TO A SUCCESSFUL CONCLUSION WILL BE OF VITAL IMPORTANCE TO OUR FUTURE INDUSTRIAL DEVELOPMENT. AS PREMIER OF THE STATE, I DO NOT PROPOSE EVER TO MAKE DETAILED ANNOUNCEMENTS OF INDUSTRIES WHICH MIGHT ESTABLISH IN THE STATE, BUT WILL ONLY DO SO WHEN FIRM DECISIONS HAVE BEEN REACHED BY THE ENTERPRISES CONCERNED AND PLANS HAVE BEEN COMPLETED TO SET UP PRODUCTION WITHIN THE STATE.

SINCE THE PREMIER'S DEPARTMENT WAS ESTABLISHED, IT HAS, HOWEVER, HAD THE SATISFACTION OF COMPLETING NEGOTIATIONS FOR SUCH IMPORTANT PROJECTS AS THE MULTI MILLION DOLLAR UNDERTAKING OF CHRYSLER AUSTRALIA LIMITED WHICH IS BEING FINANCED BY CAPITAL FROM THE COMPANY'S ACTIVITIES IN AMERICA, - (A CLEAR INDICATION OF THE CONFIDENCE OF THE AMERICAN INDUSTRIALISTS CONCERNED IN THE FUTURE OF SOUTH AUSTRALIA) - THE NEW FACTORY OF HILLS INDUSTRIES LIMITED AT O'SULLIVAN BEACH WHICH I RECENTLY HAD THE HONOUR TO OPEN; THE FACTORY OF COMALCO INDUSTRIES PTY. LIMITED AT MILE END, AND A NUMBER OF OTHER ACTIVITIES 'THOUGH SMALLER IN MAGNITUDE BUT NEVERTHELESS IMPORTANT IN OUR INDUSTRIAL ACTIVITIES WITHIN THE STATE.

THE PREMIER'S DEPARTMENT HAS ALWAYS ACTED IN CLOSE CO-OPERATION WITH THE SOUTH AUSTRALIAN HOUSING TRUST. THAT CO-OPERATION IS OF VITAL IMPORTANCE IN OUR PROMOTIONAL PLANS.

THE GOVERNMENT RECENTLY MADE ARRANGEMENTS FOR THE GENERAL MANAGER OF THE TRUST, MR. RAMSAY, TO MAKE A VISIT OVERSEAS TO ENABLE HIM TO UNDERTAKE PERSONAL NEGOTIATIONS WITH MANY OVERSEAS ORGANIZATIONS WHICH HAVE SHOWN AN INTEREST IN ESTABLISHING ACTIVITIES IN THIS STATE. I AM PLEASED TO SAY TODAY THAT I HAVE HAD INTERIM REPORTS FROM MR. RAMSAY TO THE EFFECT THAT HE HAS HAD DETAILED DISCUSSIONS WITH A NUMBER OF OVERSEAS ENTERPRISES AND THESE DISCUSSIONS MAY WELL LEAD TO FINAL DECISIONS TO ESTABLISH MANUFACTURING ACTIVITIES IN SOUTH AUSTRALIA. APART FROM A SPECIFIC OVERSEAS VISIT BY AN INDIVIDUAL OFFICER, THE GOVERNMENT IS FORTUNATE IN HAVING A VERY ACTIVE AGENT-GENERAL FOR SOUTH AUSTRALIA IN LONDON. MANY OF YOU PRESENT TODAY KNOW HIM PERSONALLY AND ADMIRE BOTH HIS ENERGY AND ABILITY. APART FROM INTENSIVE PROMOTIONAL WORK IN THE UNITED KINGDOM, MR. MILNE HAS MADE A NUMBER OF VISITS TO EUROPEAN COUNTRIES WITH THE OBJECT OF

ATTRACTING INDUSTRY TO THE STATE. THE GOVERNMENT HAS RE-ORGANIZED THE STAFFING OF THE AGENT-GENERAL'S OFFICE, AS A RESULT OF WHICH A SENIOR OFFICER DEVOTES HIS FULL TIME TOWARDS PROMOTIONAL WORK OF THIS NATURE.

MR. PRESIDENT : I HAVE TOLD YOU IN GENERAL TERMS OF THE GOVERNMENT'S WORK FOR THE FUTURE DEVELOPMENT OF THE STATE. AS PREMIER OF THE STATE AND THE MINISTER PERSONALLY ADMINISTERING THE GOVERNMENT'S ACTIVITIES IN INDUSTRIAL PROMOTION, I GIVE YOU AN ASSURANCE TODAY THAT EVERY EFFORT WILL BE CONTINUED TO PROMOTE THE RAPID GROWTH OF INDUSTRY WITHIN THE STATE. THIS CONTINUED GROWTH CAN, HOWEVER, ONLY BE ACHIEVED WITH THE GOODWILL AND CO-OPERATION OF PRIVATE ENTERPRISE. I AM HAPPY TO SAY THAT SINCE THE PREMIER'S DEPARTMENT WAS ESTABLISHED, THE OFFICERS ENGAGED ON INDUSTRIAL PROMOTION HAVE FORMED VERY HARMONIOUS RELATIONSHIPS WITH INDUSTRY AND COMMERCE NOT ONLY IN SOUTH

AUSTRALIA BUT WITH THE MANAGEMENT OF ENTERPRISES BOTH INTERSTATE AND OVERSEAS, WITH WHOM THEY HAVE NEGOTIATED. THESE GOOD RELATIONSHIPS AND THE INCREASED ACTIVITY WHICH THE GOVERNMENT PLANS FOR INDUSTRIAL PROMOTION WILL, I AM SURE, RESULT IN A SUCCESSFUL PERIOD OF DEVELOPMENT IN THE YEARS AHEAD.

I FLEDGE THE GOVERNMENT'S SUPPORT IN EVERY PRACTICABLE WAY TO ENSURE CONTINUED DEVELOPMENT, AND I SEEK THE CO-OPERATION OF INDUSTRY AND COMMERCE IN THIS STATE WITH THE GOVERNMENT TO ENSURE RAPID DEVELOPMENT TO THE BENEFIT OF THE WHOLE STATE AND ITS CITIZENS.

3207 12 (1)

ADDRESS BY THE HON. THE PREMIER, MR. D.A. DUNSTAN, Q.C., M.P.
AT THE COMMONWEALTH CLUB LUNCHEON, 27TH JULY, 1967.

MR. PRESIDENT, ETC. :

FIRST OF ALL, I WOULD LIKE TO EXPRESS MY THANKS TO THE COMMONWEALTH CLUB OF ADELAIDE FOR THE HONOUR THEY HAVE DONE ME IN INVITING ME TO BE GUEST SPEAKER AT THIS LUNCHEON. I RECOGNIZE THAT THE GENERAL POLICY OF THE CLUB IS TO HAVE EMINENT VISITORS TO THE STATE AS GUEST SPEAKERS, AND I VERY MUCH APPRECIATE THE COURTESY OF THE CLUB IN INVITING ME, AS A SOUTH AUSTRALIAN, TO BE GUEST SPEAKER ON THIS OCCASION.

THIS AFTERNOON I WANT TO SPEAK TO YOU ABOUT FUTURE DEVELOPMENT OF SOUTH AUSTRALIA. WE ALL KNOW THAT SOUTH AUSTRALIA DEVELOPED AS A STATE WHOSE ECONOMY WAS LARGELY BASED ON PRIMARY PRODUCTION. FROM THE EARLIEST DAYS, HOWEVER, SOME SKILLED ARTISANS WERE HERE AND THE STATE WAS ABLE TO PROVIDE A SMALL AMOUNT OF SECONDARY INDUSTRY OF A HIGHLY SKILLED NATURE.

PAGE 2.

SINCE THE WAR YEARS, WHEN WE GOT A BOOST TO OUR SECONDARY INDUSTRY PRODUCTION THROUGH THE PLACING OF LARGE MUNITIONS PLANTS HERE, A RAPID CHANGE HAS TAKEN PLACE, AND TODAY THE VALUE OF SECONDARY PRODUCTION CONSIDERABLY EXCEEDS THAT OF PRIMARY PRODUCTION IN THE STATE. THIS PROVIDES FOR A GREATER STABILITY IN OUR ECONOMY, AND IT IS CLEAR THAT MUCH OF THE FUTURE DEVELOPMENT OF THIS STATE MUST BE BASED ON SECONDARY INDUSTRY. UNLIKE SOME OF THE OTHER STATES, IN SOUTH AUSTRALIA WE NO LONGER HAVE LARGE AREAS OF LAND AVAILABLE WHICH ARE SUITABLE FOR FURTHER PRIMARY PRODUCTION. WHILST THE GOVERNMENT WILL MAKE EVERY EFFORT THROUGH THE SERVICES PROVIDED BY THE DEPARTMENT OF AGRICULTURE TO CONTINUALLY RAISE THE OUTPUT OF PRIMARY PRODUCTION THROUGH ADVANCED METHODS OF LAND HUSBANDRY, THE LAND AVAILABLE FOR FURTHER PRIMARY PRODUCTION IS LIMITED.

FOR SOME TIME NOW, THE STATE HAS MADE RAPID DEVELOPMENT

IN THE ESTABLISHMENT OF INDUSTRY EQUAL TO ABOUT THE AVERAGE RATE OF GROWTH IN AUSTRALIA OVER THE PERIOD SINCE THE WAR. HOWEVER, THE SECONDARY INDUSTRY GROWTH HAS MAINLY BEEN IN THE PRODUCTION OF CONSUMER DURABLES, PARTICULARLY MOTOR CARS AND HOME APPLIANCES, AND AS OUR ECONOMY RELIES VERY HEAVILY UPON SECONDARY INDUSTRY PRODUCTION IN THESE AREAS, IT IS VULNERABLE TO FLUCTUATIONS IN THE GENERAL STATE OF THE ECONOMY IN THE EASTERN STATES SINCE THE MAJORITY OF PRODUCTION IN CONSUMER DURABLES FINDS ITS MARKET IN THE EASTERN STATES AND IS NOT EXPORTED OVERSEAS.

DURING THE PERIOD OF THE LATE 1950's AND THE EARLY YEARS OF THIS DECADE, ALL OTHER STATES IN AUSTRALIA RECOGNIZING THE NEED TO COMPETE FOR INVESTMENT AND DEVELOPMENT, SET UP FULLY STAFFED INDUSTRIAL DEVELOPMENT DEPARTMENTS SO THAT FEASIBLE PROJECTS FOR DEVELOPMENT IN THEIR STATES COULD BE SOLD TO INVESTORS WHO WOULD BE ATTRACTED TO PROVIDE TECHNOLOGICAL

DEVELOPMENT WITHIN THE STATE. THIS DID NOT HAPPEN IN SOUTH AUSTRALIA, AND WHEN THE LABOR GOVERNMENT TOOK OFFICE, FOR THE FIRST TIME THERE WAS CREATED A DEPARTMENT SPECIFICALLY CONCERNED WITH DEVELOPMENT. IT WAS IMPORTANT THAT WE DID NOT ALLOW TO TAKE PLACE WHAT HAD PREVIOUSLY OCCURRED ON SOME OCCASIONS, THAT PROPOSALS FOR LARGE-SCALE SCHEMES OF DEVELOPMENT HAD BEEN INADEQUATELY RESEARCHED AND CONSEQUENTLY FAILED TO MATERIALIZE.

WITH THE DEVELOPMENT OF WESTERN AUSTRALIA, WE ARE IDEALLY SITUATED, BECAUSE OF OUR CENTRAL LOCATION IN THE COMMONWEALTH, TO SERVE THE FUTURE NATIONAL MARKET BOTH EAST AND WEST, AND THEREFORE THE GOVERNMENT WILL PROMOTE THE STATE AS ONE WHICH MUST BE OF VITAL INTEREST TO AUSTRALIA'S COMMERCIAL AND INDUSTRIAL MANAGERMENTS IN THEIR FUTURE EXPANSION.

IT WILL BE IMPORTANT THAT WE DIVERSIFY SOUTH AUSTRALIA'S INDUSTRY SO THAT WE ARE NOT IN FUTURE AS VULNERABLE TO EASTERN

STATES MARKETS FLUCTUATIONS AS WE NOW ARE, AND IT IS IMPORTANT FOR OUR DEVELOPMENT THAT WE HAVE A CONCENTRATION IN SOUTH AUSTRALIA OF THE SKILL INDUSTRIES. THIS IS A STATE WHICH IS IDEALLY SITUATED TO THE KIND OF TECHNOLOGICAL DEVELOPMENT AND CONSEQUENT EXPORT PRODUCTION WHICH HAS BEEN THE PATTERN IN CERTAIN COUNTRIES IN EUROPE AND THE MEDITERRANEAN, PARTICULARLY, FOR INSTANCE, SWEDEN, SWITZERLAND AND ISRAEL, WHO, WITH LIMITED NATURAL RESOURCES, HAVE NEVERTHELESS PROVIDED PRODUCTS OF SUCH HIGH QUALITY, CRAFTSMANSHIP AND DESIGN, THAT THEY HAVE LED THE WORLD. IN CERTAIN AREAS, SOUTH AUSTRALIA IS ALREADY BEGINNING TO DO THIS. WE HAVE ALWAYS HAD A HIGH DEGREE OF TECHNICAL KNOW-HOW HERE. WE HAVE GOOD RESEARCH FACILITIES ESTABLISHED IN MANY AREAS, PARTICULARLY, FOR INSTANCE, IN AGRICULTURAL RESEARCH, IN THE MINERAL DEVELOPMENT LABORATORIES, AND IN THE INSTITUTE OF TECHNOLOGY, BUT WE MUST BUILD ON THIS BASIS TO ENSURE THAT THERE IS ADEQUATE APPLIED INDUSTRIAL RESEARCH TO MAKE THIS THE CENTRE OF IMPORTANT TECHNOLOGICAL DEVELOPMENT IN

THE COMMONWEALTH.

IN CONNECTION WITH OUR PROGRAMME FOR FUTURE DEVELOPMENT, I HAVE ALREADY ANNOUNCED CERTAIN DECISIONS SINCE I TOOK OFFICE AS PREMIER. I REFER PARTICULARLY TO THE APPOINTMENT OF A DIRECTOR OF INDUSTRIAL DEVELOPMENT. THE STATE IS INDEED FORTUNATE TO HAVE SECURED THE SERVICES OF SUCH AN OUTSTANDINGLY WELL QUALIFIED AND EXPERIENCED INDUSTRIALIST AS MR. DONALD CURRIE WHO WILL TAKE UP THESE IMPORTANT DUTIES NEXT MONTH. I HAVE ALSO ANNOUNCED PROPOSALS FOR GOVERNMENT SUPPORT FOR AN INDUSTRIAL DESIGN CENTRE IN THIS STATE. THIS, I FEEL SURE, WILL DO MUCH TO ASSIST INDUSTRY TO PROMOTE ITS ACTIVITIES BY HAVING AVAILABLE TO IT THE BEST KNOWLEDGE AND SKILL THAT CAN BE PROVIDED THROUGH SUCH A CENTRE. I HAVE ALSO ANNOUNCED THAT THE DEPARTMENT OF INDUSTRIAL DEVELOPMENT WILL SEEK TO PROMOTE THE ESTABLISHMENT OF AN INDUSTRIAL RESEARCH FOUNDATION WHICH WILL ENSURE ADEQUATE APPLIED INDUSTRIAL RESEARCH OF A GENERAL

NATURE AND PROVIDE FACILITIES FOR APPLIED RESEARCH WHICH WILL BE OF ASSISTANCE TO EXISTING INDUSTRY IN SOUTH AUSTRALIA. OVERSEAS VISITORS TO THIS COUNTRY HAVE POINTED TO THE WOEFUL LACK OF INDUSTRIAL RESEARCH IN THIS COUNTRY AND THAT INDUSTRIAL RESEARCH GENERALLY IS AT A MUCH LOWER LEVEL THAN THAT OF COUNTRIES COMPARABLY DEVELOPED. WE MUST REMEDY THAT HERE.

THE PROVING OF NATURAL GAS DEPOSITS IN THE NORTH EAST OF THE STATE HAS BEEN A FEATURE WHICH I BELIEVE WILL MARK THE COMMENCEMENT OF A NEW ERA OF INDUSTRIAL ACTIVITY IN SOUTH AUSTRALIA. THE GOVERNMENT HAS MADE MUCH PROGRESS IN THE WORK NECESSARY TO ENABLE THE USE OF THIS IMPORTANT NATURAL RESOURCE. ARRANGEMENTS BENEFICIAL TO THE STATE WERE COMPLETED WITH THE COMMONWEALTH GOVERNMENT BY MY PREDECESSOR TO ENABLE THE PROVISION OF FINANCE FOR THE CONSTRUCTION OF A PIPELINE TO CONVEY THE NATURAL GAS FROM THE FIELD TO THE ADELAIDE METROPOLITAN AREA. A STATUTORY COMMISSION HAS BEEN APPOINTED AND COMMENCED WORK TO

PAGE 8.

CONSTRUCT THIS PIPELINE. LONG AND DETAILED NEGOTIATIONS HAVE BEEN CARRIED OUT WITH THE PRODUCERS. THOSE NEGOTIATIONS ARE PRACTICALLY COMPLETED AND I ANTICIPATE THAT WITHIN A VERY SHORT TIME INDEED I WILL BE ABLE TO ANNOUNCE THE COMPLETION OF A CONTRACT WHICH WILL ENSURE THE PROVISION OF NATURAL GAS AS A FUEL TO THE ELECTRICITY TRUST AT A PRICE BETTER THAN THAT OF FUEL OIL. THIS WILL ENSURE THE MAINTENANCE OF CHEAP ELECTRICITY IN SOUTH AUSTRALIA AND AT THE SAME TIME PROVIDE FOR THE PIPELINE, THE MAJOR USER NEEDED TO ENSURE THAT THE PIPELINE PROJECT IS ECONOMICALLY VIABLE IN ITS EARLY STAGES. THIS WILL MEAN THAT WE WILL BE ABLE TO HAVE NATURAL GAS IN ADELAIDE AVAILABLE FOR INDUSTRIAL USERS BY MID 1969, AND AT A PRICE SIGNIFICANTLY LOWER THAN THE PRICE TO INDUSTRIAL CONSUMERS WHICH WILL BE CHARGED IN VICTORIA FOR NATURAL GAS.

APART FROM THE IMPORTANT ASPECT OF PROVIDING A LOCAL SOURCE OF FUEL FOR POWER PRODUCTION IN SOUTH AUSTRALIA, THIS NATURAL GAS WILL PROVIDE THE RAW MATERIALS FOR ADDITIONAL INDUSTRIES WHICH WITHOUT NATURAL GAS SOUTH AUSTRALIA COULD NOT HAVE CONTEMPLATED. OVERSEAS ORGANIZATIONS HAVE ALREADY SHOWN AN ACTIVE INTEREST IN THE ESTABLISHMENT OF NEW ENTERPRISES IN SOUTH AUSTRALIA BASED ON THE UTILIZATION OF NATURAL GAS.

I MENTIONED EARLIER THE STABILITY WHICH THE STATE ENJOYS AS A RESULT OF OUR BALANCED ECONOMY. HOWEVER, STABILITY IS ATTAINED NOT ONLY THROUGH THE ECONOMY BUT BECAUSE OF A NUMBER OF FACTORS WHICH ARE OF PARTICULAR INTEREST AND IMPORTANCE TO INVESTORS AND INDUSTRIALISTS ANXIOUS TO PROMOTE THEIR OWN PARTICULAR ENTERPRISE.

THE EXCELLENT EMPLOYER-EMPLOYEE RELATIONSHIP WHICH EXISTS IN SOUTH AUSTRALIA IS SOMETHING OF WHICH THE STATE CAN BE

JUSTLY PROUD. I PAY A TRIBUTE TODAY TO THE ENLIGHTENED OUTLOOK OF BOTH MANAGEMENT AND EMPLOYEE ORGANIZATIONS WORKING IN CO-OPERATION WITH A PROGRESSIVE GOVERNMENT. BECAUSE OF THIS, SOUTH AUSTRALIA HAS A REMARKABLE RECORD IN RELATION TO TIME LOST THROUGH INDUSTRIAL DISPUTES. IN FACT, IN SOUTH AUSTRALIA, DURING 1966, SIXTY-ONE DAYS PER 1,000 CIVILIAN EMPLOYEES WERE LOST DUE TO DISPUTES IN SOUTH AUSTRALIA COMPARED WITH 276 DAYS IN NEW SOUTH WALES AND AN AUSTRALIAN AVERAGE OF 196 DAYS. ILLUSTRATED IN ANOTHER WAY, SOUTH AUSTRALIA SUFFERED THE SMALL PERCENTAGE OF 2.85 OF THE AUSTRALIAN TOTAL OF MAN DAYS LOST THROUGH INDUSTRIAL DISPUTES DURING 1966. THIS IS AN ACHIEVEMENT OF WHICH THE GOVERNMENT IS VERY PROUD AND OF WHICH MANAGEMENT AND EMPLOYEE ORGANISATIONS ALIKE CAN FEEL JUSTLY PROUD. IT IS EVIDENCE OF THE FACT THAT SOUTH AUSTRALIANS IN ALL WALKS OF LIFE ARE DETERMINED TO GET ON WITH THE JOB, NOT MERELY TO PROMOTE THEIR OWN SECTIONAL INTERESTS, AND TO JOIN WITH

THE GOVERNMENT IN THE DEVELOPMENT OF THE STATE.

I POINT OUT, HOWEVER, THAT INDUSTRIAL STABILITY HAS ONLY BEEN MAINTAINED BECAUSE WORKING PEOPLE IN SOUTH AUSTRALIA FOR LONG DEPRIVED OF BENEFITS AVAILABLE ELSEWHERE, HAVE BEEN ABLE TO GET MARGINAL IMPROVEMENTS IN THEIR CONDITIONS IN THE LAST TWO YEARS WHICH HAVE LED TO THEIR BEING SATISFIED WITH THE GENERAL CONDITIONS UNDER WHICH THEY ARE WORKING. WHILE IT IS IMPORTANT FOR US TO MAINTAIN A LOW-COST STRUCTURE, IT IS ALSO IMPORTANT TO SEE THAT THE WORK FORCE IN SOUTH AUSTRALIA IS SATISFIED AND STABLE, UNDER CONDITIONS WHICH ARE REASONABLE AND COMPARABLE WITH THOSE ELSEWHERE IN THE COUNTRY.

ANOTHER IMPORTANT FEATURE WHICH WILL ASSIST OUR FUTURE DEVELOPMENT IS THE FACT THAT CONTRARY TO STATEMENTS MADE FROM TIME TO TIME IN VARIOUS PLACES, THE GOVERNMENT OF THIS STATE HAS MAINTAINED A LOW-COST STRUCTURE WITHIN THE STATE. IT IS TRUE THAT IN SOME INSTANCES THE GOVERNMENT HAS BEEN FORCED BY THE

PAGE 12.

COMMONWEALTH GOVERNMENT'S ATTITUDE TO COMMONWEALTH/STATE FINANCIAL RELATIONS, TO MAKE INCREASES IN CHARGES. ALL STATE GOVERNMENTS HAVE BEEN FORCED INTO THIS POSITION. BUT LET ME MAKE IT PERFECTLY CLEAR THAT THE INCREASED CHARGES THAT HAVE BEEN MADE IN SOUTH AUSTRALIA OVER THE LAST TWO AND A QUARTER YEARS ARE LOWER THAN GOVERNMENTS IN THE OTHER STATES OF AUSTRALIA HAVE FOUND IT NECESSARY TO IMPOSE ON THEIR CITIZENS. BECAUSE OF THIS, AND FORWARD PLANNING BY THE GOVERNMENT AND ITS INSTRUMENTALITIES, SOUTH AUSTRALIA IS ABLE TO OFFER FULLY SERVICED INDUSTRIAL SITES AT PRICES MUCH LOWER THAN SIMILAR SITES IN OUR NEIGHBOURING STATES. OUR BUILDING INDUSTRY HAS ALSO BEEN BUILT UP ON A BASIS OF EFFICIENCY WHICH ENABLES THE STATE TO ENJOY A RELATIVELY LOWER BUILDING COST FOR QUALITY STRUCTURES. IN THE RESULT, WE ARE ABLE TO OFFER THE INDUSTRIES SEEKING TO ESTABLISH IN SOUTH AUSTRALIA

LOWER ESTABLISHMENT COSTS THAN ELSEWHERE AND LOWER RUNNING COSTS THAN ELSEWHERE.

AS PREMIER OF THE STATE, I PERSONALLY HAVE ACCEPTED THE RESPONSIBILITY OF ADMINISTERING THE ACTIVITIES OF THE GOVERNMENT ASSOCIATED WITH THE PROMOTION OF INDUSTRIAL DEVELOPMENT. THE GOVERNMENT HAS A POLICY OF ASSISTANCE TO INDUSTRY IN VARIOUS WAYS. WITH THE GOVERNMENT'S FORWARD PLANNING IN CO-OPERATION WITH THE INSTRUMENTALITIES RESPONSIBLE FOR THE PROVISION OF ELECTRICITY AND GAS, WE CAN ASSURE ANY ENTERPRISE CONTEMPLATING ESTABLISHMENT IN SOUTH AUSTRALIA THAT THE PROVISION OF ESSENTIAL SERVICES SUCH AS WATER, SEWERAGE, RAILWAYS AND ROADS, POWER AND GAS, CAN BE READILY MADE AVAILABLE TO THEM.

THE GOVERNMENT, THROUGH THE ACTIVITIES OF THE SOUTH AUSTRALIAN HOUSING TRUST, WILL CONTINUE TO ENSURE HOUSING FOR AN EXPANDING WORK FORCE. THIS, IN MY OPINION, WILL CONTINUE TO BE AN

PAGE 14.

IMPORTANT FACTOR IN DEVELOPING INDUSTRY IN SOUTH AUSTRALIA, AND IS ONE REASON WHY I UNDERTOOK THE PORTFOLIO OF MINISTER OF HOUSING IN CONJUNCTION WITH MY RESPONSIBILITIES AS PREMIER.

THE GOVERNMENT RECOGNIZED THE IMPORTANT PART THAT TECHNICAL EDUCATION AND TRAINING PROVIDES IN THE ATTRACTION OF INDUSTRY TO THE STATE. MY COLLEAGUE, THE MINISTER OF EDUCATION, AND I, TOGETHER WITH OTHER MEMBERS OF THE CABINET, HAVE DEVOTED MUCH TIME AND THOUGHT TO ENSURE THE PROVISION OF ADEQUATE FACILITIES FOR TECHNICAL EDUCATION AND TRAINING. THE STATE'S TWO UNIVERSITIES AND ITS INSTITUTE OF TECHNOLOGY ARE OF A STANDARD WHICH COMPARES MORE THAN FAVOURABLY WITH SIMILAR INSTITUTIONS THROUGHOUT THE WORLD. IN FACT OUR PROVISIONS FOR THE TRAINING OF APPRENTICES ARE UNEQUALLED IN AUSTRALIA. I CAN ASSURE YOU THAT THE GOVERNMENT WILL TAKE ALL POSSIBLE STEPS TO MAINTAIN THIS HIGH STANDING SO THAT THE EMPLOYEES IN SOUTH AUSTRALIAN INDUSTRY CAN PROVIDE A STANDARD OF SKILL AND WORKMANSHIP

WHICH WILL MEASURE UP TO WORLD REQUIREMENTS.

IN SPEAKING OF INDUSTRIAL DEVELOPMENT, UNFORTUNATELY IT IS NOT POSSIBLE TO GIVE DETAILS OF NEGOTIATIONS TAKING PLACE WITH THE GOVERNMENT. NATURALLY THESE NEGOTIATIONS CONCERN THE PRIVATE BUSINESS OF THE COMPANIES CONCERNED, AND FOR THAT REASON IT IS IMPOSSIBLE FOR ME TO GIVE YOU DETAILED INFORMATION OF INDUSTRIES THAT ARE LIKELY TO ESTABLISH IN SOUTH AUSTRALIA IN THE NEAR FUTURE. WITHOUT BREACHING ANY CONFIDENCE, HOWEVER, I CAN SAY THAT THE PREMIER'S DEPARTMENT HAS IN HAND CERTAIN NEGOTIATIONS WHICH IF CARRIED TO A SUCCESSFUL CONCLUSION WILL BE OF VITAL IMPORTANCE TO OUR FUTURE INDUSTRIAL DEVELOPMENT. AS PREMIER OF THE STATE, I DO NOT PROPOSE EVER TO MAKE DETAILED ANNOUNCEMENTS OF INDUSTRIES WHICH MIGHT ESTABLISH IN THE STATE, BUT WILL ONLY DO SO WHEN FIRM DECISIONS HAVE BEEN REACHED BY THE ENTERPRISES CONCERNED AND PLANS HAVE BEEN COMPLETED TO SET UP PRODUCTION WITHIN THE STATE.

PAGE 16.

SINCE THE PREMIER'S DEPARTMENT WAS ESTABLISHED, IT HAS, HOWEVER, HAD THE SATISFACTION OF COMPLETING NEGOTIATIONS FOR SUCH IMPORTANT PROJECTS AS THE MULTI MILLION DOLLAR UNDERTAKING OF CHRYSLER AUSTRALIA LIMITED WHICH IS BEING FINANCED BY CAPITAL FROM THE COMPANY'S ACTIVITIES IN AMERICA, - (A CLEAR INDICATION OF THE CONFIDENCE OF THE AMERICAN INDUSTRIALISTS CONCERNED IN THE FUTURE OF SOUTH AUSTRALIA) - THE NEW FACTORY OF HILLS INDUSTRIES LIMITED AT O'SULLIVAN BEACH WHICH I RECENTLY HAD THE HONOUR TO OPEN; THE FACTORY OF COMALCO INDUSTRIES PTY. LIMITED AT MILE END, AND A NUMBER OF OTHER ACTIVITIES 'THOUGH SMALLER IN MAGNITUDE BUT NEVERTHELESS IMPORTANT IN OUR INDUSTRIAL ACTIVITIES WITHIN THE STATE.

THE PREMIER'S DEPARTMENT HAS ALWAYS ACTED IN CLOSE CO-OPERATION WITH THE SOUTH AUSTRALIAN HOUSING TRUST. THAT CO-OPERATION IS OF VITAL IMPORTANCE IN OUR PROMOTIONAL PLANS.

THE GOVERNMENT RECENTLY MADE ARRANGEMENTS FOR THE GENERAL MANAGER OF THE TRUST, MR. RAMSAY, TO MAKE A VISIT OVERSEAS TO ENABLE HIM TO UNDERTAKE PERSONAL NEGOTIATIONS WITH MANY OVERSEAS ORGANIZATIONS WHICH HAVE SHOWN AN INTEREST IN ESTABLISHING ACTIVITIES IN THIS STATE. I AM PLEASED TO SAY TODAY THAT I HAVE HAD INTERIM REPORTS FROM MR. RAMSAY TO THE EFFECT THAT HE HAS HAD DETAILED DISCUSSIONS WITH A NUMBER OF OVERSEAS ENTERPRISES AND THESE DISCUSSIONS MAY WELL LEAD TO FINAL DECISIONS TO ESTABLISH MANUFACTURING ACTIVITIES IN SOUTH AUSTRALIA. APART FROM A SPECIFIC OVERSEAS VISIT BY AN INDIVIDUAL OFFICER, THE GOVERNMENT IS FORTUNATE IN HAVING A VERY ACTIVE AGENT-GENERAL FOR SOUTH AUSTRALIA IN LONDON. MANY OF YOU PRESENT TODAY KNOW HIM PERSONALLY AND ADMIRE BOTH HIS ENERGY AND ABILITY. APART FROM INTENSIVE PROMOTIONAL WORK IN THE UNITED KINGDOM, MR. MILNE HAS MADE A NUMBER OF VISITS TO EUROPEAN COUNTRIES WITH THE OBJECT OF

ATTRACTING INDUSTRY TO THE STATE. THE GOVERNMENT HAS RE-ORGANIZED THE STAFFING OF THE AGENT-GENERAL'S OFFICE, AS A RESULT OF WHICH A SENIOR OFFICER DEVOTES HIS FULL TIME TOWARDS PROMOTIONAL WORK OF THIS NATURE.

MR. PRESIDENT : I HAVE TOLD YOU IN GENERAL TERMS OF THE GOVERNMENT'S WORK FOR THE FUTURE DEVELOPMENT OF THE STATE. AS PREMIER OF THE STATE AND THE MINISTER PERSONALLY ADMINISTERING THE GOVERNMENT'S ACTIVITIES IN INDUSTRIAL PROMOTION, I GIVE YOU AN ASSURANCE TODAY THAT EVERY EFFORT WILL BE CONTINUED TO PROMOTE THE RAPID GROWTH OF INDUSTRY WITHIN THE STATE. THIS CONTINUED GROWTH CAN, HOWEVER, ONLY BE ACHIEVED WITH THE GOODWILL AND CO-OPERATION OF PRIVATE ENTERPRISE. I AM HAPPY TO SAY THAT SINCE THE PREMIER'S DEPARTMENT WAS ESTABLISHED, THE OFFICERS ENGAGED ON INDUSTRIAL PROMOTION HAVE FORMED VERY HARMONIOUS RELATIONSHIPS WITH INDUSTRY AND COMMERCE NOT ONLY IN SOUTH

AUSTRALIA BUT WITH THE MANAGEMENT OF ENTERPRISES BOTH INTERSTATE AND OVERSEAS, WITH WHOM THEY HAVE NEGOTIATED. THESE GOOD RELATIONSHIPS AND THE INCREASED ACTIVITY WHICH THE GOVERNMENT PLANS FOR INDUSTRIAL PROMOTION WILL, I AM SURE, RESULT IN A SUCCESSFUL PERIOD OF DEVELOPMENT IN THE YEARS AHEAD.

I PLEDGE THE GOVERNMENT'S SUPPORT IN EVERY PRACTICABLE WAY TO ENSURE CONTINUED DEVELOPMENT, AND I SEEK THE CO-OPERATION OF INDUSTRY AND COMMERCE IN THIS STATE WITH THE GOVERNMENT TO ENSURE RAPID DEVELOPMENT TO THE BENEFIT OF THE WHOLE STATE AND ITS CITIZENS.